

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2020**

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission File Number: **001-32171**



**Bimini Capital Management, Inc.**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**72-1571637**  
(I.R.S. Employer  
Identification No.)

**3305 Flamingo Drive, Vero Beach, Florida 32963**  
(Address of principal executive offices) (Zip Code)

**(772) 231-1400**  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act. Check one:

|                         |  |                           |                                     |
|-------------------------|--|---------------------------|-------------------------------------|
| Large accelerated filer | <input type="checkbox"/>   | Accelerated filer         | <input type="checkbox"/>            |
| Non-accelerated filer   | <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company | <input checked="" type="checkbox"/> |
|                         |  | Emerging growth company   | <input type="checkbox"/>            |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date:

| <b>Title of each Class</b>              | <b>Latest Practicable Date</b> | <b>Shares Outstanding</b> |
|---|--------------------------------|---------------------------|
| Class A Common Stock, \$0.001 par value | November 6, 2020               | 11,608,555                |
| Class B Common Stock, \$0.001 par value | November 6, 2020               | 31,938                    |



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**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**BIMINI CAPITAL MANAGEMENT, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS**

|   | <b>(Unaudited)<br/>September 30,<br/>2020</b> | <b>December 31,<br/>2019</b> |
|---|---|------------------------------|
| <b>ASSETS:</b>  |   |                              |
| Mortgage-backed securities, at fair value   |   |                              |
| Pledged to counterparties   | \$ 73,115,844                                 | \$ 217,793,209               |
| Unpledged   | 28,685  | 47,744                       |
| <b>Total mortgage-backed securities</b>   | <b>73,144,529</b>                             | <b>217,840,953</b>           |
| Cash and cash equivalents   | 5,837,067                                     | 8,070,067                    |
| Restricted cash   | 1,253,075                                     | 4,315,050                    |
| Orchid Island Capital, Inc. common stock, at fair value   | 13,002,739                                    | 8,892,211                    |
| Accrued interest receivable   | 234,431                                       | 750,875                      |
| Property and equipment, net   | 2,110,752                                     | 2,162,975                    |
| Real property held for sale   | 450,000                                       | 450,000                      |
| Deferred tax assets   | 24,003,192                                    | 33,288,536                   |
| Other assets  | 2,127,592                                     | 3,718,281                    |
| <b>Total Assets</b>   | <b>\$ 122,163,377</b>                         | <b>\$ 279,488,948</b>        |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |   |                              |
| <b>LIABILITIES:</b>   |   |                              |
| Repurchase agreements   | \$ 70,685,172                                 | \$ 209,954,000               |
| Long-term debt  | 27,618,048                                    | 27,481,121                   |
| Accrued interest payable  | 83,384  | 645,302                      |
| Other liabilities   | 1,346,817                                     | 1,431,534                    |
| <b>Total Liabilities</b>  | <b>99,733,421</b>                             | <b>239,511,957</b>           |
| <b>COMMITMENTS AND CONTINGENCIES</b>  |   |                              |
| <b>STOCKHOLDERS' EQUITY:</b>  |   |                              |
| Preferred stock, \$0.001 par value; 10,000,000 shares authorized; 100,000 shares designated Series A Junior Preferred Stock, 9,900,000 shares undesignated; no shares issued and outstanding as of September 30, 2020 and December 31, 2019 | -   | -                            |
| Class A Common stock, \$0.001 par value; 98,000,000 shares designated: 11,608,555 shares issued and outstanding as of September 30, 2020 and December 31, 2019  | 11,609  | 11,609                       |
| Class B Common stock, \$0.001 par value; 1,000,000 shares designated, 31,938 shares issued and outstanding as of September 30, 2020 and December 31, 2019   | 32  | 32                           |
| Class C Common stock, \$0.001 par value; 1,000,000 shares designated, 31,938 shares issued and outstanding as of September 30, 2020 and December 31, 2019   | 32  | 32                           |
| Additional paid-in capital  | 332,642,758                                   | 332,642,758                  |
| Accumulated deficit   | (310,224,475)                                 | (292,677,440)                |
| <b>Stockholders' Equity</b>   | <b>22,429,956</b>                             | <b>39,976,991</b>            |
| <b>Total Liabilities and Stockholders' Equity</b>   | <b>\$ 122,163,377</b>                         | <b>\$ 279,488,948</b>        |

*See Notes to Condensed Consolidated Financial Statements*

**BIMINI CAPITAL MANAGEMENT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)  
For the Nine and Three Months Ended September 30, 2020 and 2019

|   | Nine Months Ended September<br>30, |                    | Three Months Ended<br>September 30, |                     |
|---|------------------------------------|--------------------|-------------------------------------|---------------------|
|   | 2020                               | 2019               | 2020                                | 2019                |
| <b>Revenues:</b>  |                                    |                    |                                     |                     |
| Advisory services   | \$ 4,969,143                       | \$ 5,052,251       | \$ 1,629,463                        | \$ 1,791,135        |
| Interest income   | 3,167,439                          | 5,970,482          | 604,158                             | 1,646,389           |
| Dividend income from Orchid Island Capital, Inc. common stock         | 1,246,636                          | 1,094,426          | 493,118                             | 364,809             |
| Total revenues  | 9,383,218                          | 12,117,159         | 2,726,739                           | 3,802,333           |
| <b>Interest expense</b>   |                                    |                    |                                     |                     |
| Repurchase agreements   | (1,030,372)                        | (3,654,675)        | (42,955)                            | (1,001,781)         |
| Long-term debt  | (893,299)                          | (1,195,690)        | (261,341)                           | (389,543)           |
| Net revenues  | 7,459,547                          | 7,266,794          | 2,422,443                           | 2,411,009           |
| <b>Other income (expense):</b>  |                                    |                    |                                     |                     |
| Unrealized gains on mortgage-backed securities                        | 303,651                            | 6,226,586          | 275,796                             | 950,334             |
| Realized (losses) gains on mortgage-backed securities                 | (5,804,656)                        | 23,078             | -                                   | 23,078              |
| Unrealized gains (losses) on Orchid Island Capital, Inc. common stock | 38,935                             | (972,823)          | 793,727                             | (927,222)           |
| (Losses) gains on derivative instruments                              | (5,292,346)                        | (6,105,202)        | 75                                  | (483,446)           |
| Gains on retained interests in securitizations                        | 58,735                             | 314,984            | 58,735                              | 39,869              |
| Impairment of real property held for sale                             | -                                  | (673,438)          | -                                   | (673,438)           |
| Other (expense) income  | (8,248)                            | 32,523             | (8,890)                             | 32,029              |
| <b>Total other (expense) income</b>                                   | <b>(10,703,929)</b>                | <b>(1,154,292)</b> | <b>1,119,443</b>                    | <b>(1,038,796)</b>  |
| <b>Expenses:</b>  |                                    |                    |                                     |                     |
| Compensation and related benefits                                     | 3,157,074                          | 3,074,650          | 1,010,407                           | 987,024             |
| Directors' fees and liability insurance                               | 511,786                            | 490,775            | 166,093                             | 169,468             |
| Audit, legal and other professional fees                              | 467,015                            | 381,024            | 120,374                             | 96,996              |
| Administrative and other expenses                                     | 870,919                            | 878,924            | 318,874                             | 352,896             |
| <b>Total expenses</b>   | <b>5,006,794</b>                   | <b>4,825,373</b>   | <b>1,615,748</b>                    | <b>1,606,384</b>    |
| Net (loss) income before income tax provision                         | (8,251,176)                        | 1,287,129          | 1,926,138                           | (234,171)           |
| Income tax provision  | 9,295,859                          | 942,364            | 608,351                             | 537,945             |
| <b>Net (loss) income</b>  | <b>\$ (17,547,035)</b>             | <b>\$ 344,765</b>  | <b>\$ 1,317,787</b>                 | <b>\$ (772,116)</b> |
| <b>Basic and Diluted Net (loss) income Per Share of:</b>              |                                    |                    |                                     |                     |
| <b>CLASS A COMMON STOCK</b>   |                                    |                    |                                     |                     |
| Basic and Diluted   | \$ (1.51)                          | \$ 0.03            | \$ 0.11                             | \$ (0.07)           |
| <b>CLASS B COMMON STOCK</b>   |                                    |                    |                                     |                     |
| Basic and Diluted   | \$ (1.51)                          | \$ 0.03            | \$ 0.11                             | \$ (0.07)           |
| <b>Weighted Average Shares Outstanding:</b>                           |                                    |                    |                                     |                     |
| <b>CLASS A COMMON STOCK</b>   |                                    |                    |                                     |                     |
| Basic and Diluted   | 11,608,555                         | 12,370,114         | 11,608,555                          | 11,704,207          |
| <b>CLASS B COMMON STOCK</b>   |                                    |                    |                                     |                     |
| Basic and Diluted   | 31,938                             | 31,938             | 31,938                              | 31,938              |

*See Notes to Condensed Consolidated Financial Statements*

**BIMINI CAPITAL MANAGEMENT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**(Unaudited)**

**For the Nine and Three Months Ended September 30, 2020 and 2019**

|   | Stockholders' Equity |                            |                       |                         | Total                |
|---|----------------------|----------------------------|-----------------------|-------------------------|----------------------|
|   | Common Stock         | Additional Paid-in Capital |                       | Accumulated Deficit     |                      |
|   | Shares               | Par Value                  | Capital               | Deficit                 |                      |
| Balances, January 1, 2019                     | 12,773,145           | \$ 12,773                  | \$ 334,919,265        | \$ (305,977,417)        | \$ 28,954,621        |
| Net income                                    | -                    | -                          | -                     | 1,618,603               | 1,618,603            |
| Class A common shares repurchased and retired | (714)                | -                          | (1,542)               | -                       | (1,542)              |
| Balances, March 31, 2019                      | 12,772,431           | \$ 12,773                  | \$ 334,917,723        | \$ (304,358,814)        | \$ 30,571,682        |
| Net loss                                      | -                    | -                          | -                     | (501,722)               | (501,722)            |
| Balances, June 30, 2019                       | 12,772,431           | \$ 12,773                  | \$ 334,917,723        | \$ (304,860,536)        | \$ 30,069,960        |
| Net loss                                      | -                    | -                          | -                     | (772,116)               | (772,116)            |
| Class A common shares repurchased and retired | (1,100,000)          | (1,100)                    | (2,274,965)           | -                       | (2,276,065)          |
| Balances, September 30, 2019                  | <u>11,672,431</u>    | <u>\$ 11,673</u>           | <u>\$ 332,642,758</u> | <u>\$ (305,632,652)</u> | <u>\$ 27,021,779</u> |
| Balances, January 1, 2020                     | 11,672,431           | \$ 11,673                  | \$ 332,642,758        | \$ (292,677,440)        | \$ 39,976,991        |
| Net loss                                      | -                    | -                          | -                     | (22,332,947)            | (22,332,947)         |
| Balances, March 31, 2020                      | 11,672,431           | \$ 11,673                  | \$ 332,642,758        | \$ (315,010,387)        | \$ 17,644,044        |
| Net income                                    | -                    | -                          | -                     | 3,468,125               | 3,468,125            |
| Balances, June 30, 2020                       | 11,672,431           | \$ 11,673                  | \$ 332,642,758        | \$ (311,542,262)        | \$ 21,112,169        |
| Net income                                    | -                    | -                          | -                     | 1,317,787               | 1,317,787            |
| Balances, September 30, 2020                  | <u>11,672,431</u>    | <u>\$ 11,673</u>           | <u>\$ 332,642,758</u> | <u>\$ (310,224,475)</u> | <u>\$ 22,429,956</u> |

*See Notes to Condensed Consolidated Financial Statements*

**BIMINI CAPITAL MANAGEMENT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
For the Nine Months Ended September 30, 2020 and 2019

|  | <u>2020</u>          | <u>2019</u>         |
|--|----------------------|---------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                      |                     |
| Net (loss) income  | \$ (17,547,035)      | \$ 344,765          |
| Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities: |                      |                     |
| Depreciation   | 52,223               | 54,886              |
| Deferred income tax provision  | 9,285,344            | 1,136,975           |
| Losses (gains) on mortgage-backed securities, net  | 5,501,005            | (6,249,664)         |
| Gains on retained interests in securitizations   | (58,735)             | (314,984)           |
| Impairment of real property held for sale  | -                    | 673,438             |
| Unrealized (gains) losses on Orchid Island Capital, Inc. common stock                              | (38,935)             | 972,823             |
| Realized and unrealized losses on forward settling TBA securities                                  | 1,441,406            | 2,005,175           |
| Changes in operating assets and liabilities:   |                      |                     |
| Accrued interest receivable  | 516,444              | 194,552             |
| Other assets   | 1,590,689            | (158,981)           |
| Accrued interest payable   | (561,918)            | (365,887)           |
| Other liabilities  | (26,123)             | (315,920)           |
| <b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>   | <u>154,365</u>       | <u>(2,022,822)</u>  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                      |                     |
| From mortgage-backed securities investments:   |                      |                     |
| Purchases  | (43,129,835)         | (3,285,372)         |
| Sales  | 171,155,249          | 43,975,274          |
| Principal repayments   | 11,170,005           | 14,756,931          |
| Proceeds from termination of retained interests  | 58,735               | 314,984             |
| Net settlement of forward settling TBA contracts   | (1,500,000)          | (2,889,941)         |
| Purchases of Orchid Island Capital, Inc. common stock  | (4,071,593)          | -                   |
| <b>NET CASH PROVIDED BY INVESTING ACTIVITIES</b>   | <u>133,682,561</u>   | <u>52,871,876</u>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                      |                     |
| Proceeds from repurchase agreements  | 501,460,570          | 860,182,000         |
| Principal repayments on repurchase agreements  | (640,729,398)        | (906,103,000)       |
| Net proceeds on long-term debt   | 136,927              | -                   |
| Class A common shares repurchased and retired  | -                    | (2,277,607)         |
| <b>NET CASH USED IN FINANCING ACTIVITIES</b>   | <u>(139,131,901)</u> | <u>(48,198,607)</u> |
| <b>NET (DECREASE) INCREASE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH</b>                       | (5,294,975)          | 2,650,447           |
| <b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, beginning of the period</b>                         | 12,385,117           | 6,240,488           |
| <b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, end of the period</b>                               | <u>\$ 7,090,142</u>  | <u>\$ 8,890,935</u> |
| <b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>  |                      |                     |
| Cash paid (received) during the period for:  |                      |                     |
| Interest expense   | \$ 2,485,589         | \$ 5,216,252        |
| Income taxes   | \$ (1,568,363)       | \$ (46,700)         |

*See Notes to Condensed Consolidated Financial Statements*

**BIMINI CAPITAL MANAGEMENT, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**  
**September 30, 2020**

**NOTE 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES**

**Business Description**

Bimini Capital Management, Inc., a Maryland corporation ("Bimini Capital" or the "Company") formed in September 2003, is a holding company. The Company operates in two business segments through its principal wholly-owned operating subsidiary, Royal Palm Capital LLC, which includes its wholly-owned subsidiary, Bimini Advisors Holdings, LLC.

Bimini Advisors Holdings, LLC and its wholly-owned subsidiary, Bimini Advisors, LLC (an investment advisor registered with the Securities and Exchange Commission), are collectively referred to as "Bimini Advisors." Bimini Advisors manages a residential mortgage-backed securities ("MBS") portfolio for Orchid Island Capital, Inc. ("Orchid") and receives fees for providing these services. Bimini Advisors also manages the MBS portfolio of Royal Palm Capital, LLC.

Royal Palm Capital, LLC maintains an investment portfolio, consisting primarily of MBS investments, for its own benefit. Royal Palm Capital, LLC and its wholly-owned subsidiaries are collectively referred to as "Royal Palm."

**Consolidation**

The accompanying consolidated financial statements include the accounts of Bimini Capital, Bimini Advisors and Royal Palm. All inter-company accounts and transactions have been eliminated from the consolidated financial statements.

**Variable Interest Entities ("VIEs")**

A variable interest entity ("VIE") is consolidated by an enterprise if it is deemed the primary beneficiary of the VIE. Bimini Capital has a common share investment in a trust used in connection with the issuance of Bimini Capital's junior subordinated notes. See Note 8 for a description of the accounting used for this VIE.

The Company obtains interests in VIEs through its investments in mortgage-backed securities. The interests in these VIEs are passive in nature and are not expected to result in the Company obtaining a controlling financial interest in these VIEs in the future. As a result, the Company does not consolidate these VIEs and accounts for the interest in these VIEs as mortgage-backed securities. See Note 3 for additional information regarding the Company's investments in mortgage-backed securities. The maximum exposure to loss for these VIEs is the carrying value of the mortgage-backed securities.

**Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 8 of Regulation S-X. Accordingly, they may not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine and three month periods ended September 30, 2020 are not necessarily indicative of the results that may be expected for the year ending December 31, 2020.



The consolidated balance sheet at December 31, 2019 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by GAAP for complete consolidated financial statements. For further information, refer to the financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2019.

## COVID-19 Impact

Beginning in mid-March 2020, the global pandemic associated with the novel coronavirus COVID-19 ("COVID-19") and related economic conditions began to impact our financial position and results of operations. As a result of the economic, health and market turmoil brought about by COVID-19, the Agency MBS market experienced severe dislocations. This resulted in falling prices of our assets and increased margin calls from our repurchase agreement lenders. Further, as interest rates declined, we faced additional margin calls related to our various hedge positions. In order to maintain our leverage ratio at prudent levels, maintain sufficient cash and liquidity, reduce risk and satisfy margin calls, we sold assets at levels significantly below their carrying values and closed several hedge positions. The Agency MBS market largely stabilized after the Federal Reserve announced on March 23, 2020 that it would purchase Agency MBS and U.S. Treasuries in the amounts needed to support smooth market functioning. As of September 30, 2020, we had timely satisfied all margin calls. The following summarizes the impact COVID-19 has had on our financial position and results of operations through September 30, 2020.

- We sold approximately \$171.2 million of MBS during the three months ended March 31, 2020, realizing losses of approximately \$5.8 million. Substantially all of the realized losses were a direct result of the adverse MBS market conditions associated with COVID-19. We had no additional sales of MBS during the six months ended September 30, 2020.
- Our MBS portfolio had a fair market value of approximately \$73.1 million as of September 30, 2020, compared to \$52.8 million as of June 30, 2020, \$54.4 million at March 31, 2020, and \$217.8 million as of December 31, 2019.
- Our outstanding balances under our repurchase agreement borrowings as of September 30, 2020 were approximately \$70.7 million, compared to \$51.6 million as of June 30, 2020, \$52.4 million as of March 31, 2020 and \$210.0 million as of December 31, 2019.
- We recorded an additional valuation allowance against our deferred tax assets of approximately \$11.2 million during the three months ended March 31, 2020. We have not adjusted the valuation allowance since March 31, 2020.
- Our stockholders' equity was \$22.4 million as of September 30, 2020, compared to \$21.1 million as of June 30, 2020, \$17.6 million as of March 31, 2020 and \$40.0 million as of December 31, 2019.

In response to the Shelter in Place order issued in Florida in March 2020, management has invoked the Company's Disaster Recovery Plan and its employees are working remotely. Prior planning resulted in the successful implementation of this plan and key operational team members maintain daily communication.

In addition, President Trump signed into law the Coronavirus Aid, Relief, and Economic Security (CARES) Act, which has provided billions of dollars of relief to individuals, businesses, state and local governments, and the health care system suffering the impact of the pandemic, including mortgage loan forbearance and modification programs to qualifying borrowers who may have difficulty making their loan payments. On April 13, 2020, the Company received \$152,000 through the Paycheck Protection Program of the CARES Act in the form of a low interest rate loan. The application for these funds requires the Company to, in good faith, certify that the current economic uncertainty made the loan request necessary to support the ongoing operations of the Company. This certification further requires the Company to take into account our current business activity and our ability to access other sources of liquidity sufficient to support ongoing operations in a manner that is not significantly detrimental to the business. The receipt of these funds, and the forgiveness of the loan attendant to these funds, is dependent on the Company having initially qualified for the loan and qualifying for the forgiveness of such loan based on our future adherence to the forgiveness criteria.

The CARES Act also makes technical corrections to, or modifies on a temporary basis, certain provisions of the U.S. Income Tax Code. Significant income tax impacts of the CARES Act include the ability to carry back a net operating loss for 5 years and an increase in the interest expense disallowance limitations from 30% to 50% of adjusted taxable income. Those changes did not significantly impact the consolidated financial statements or the Company's 2019 income tax return.

The Company has evaluated the other provisions of the CARES Act and does not believe it will have a material effect on the Company's business, results of operations and financial condition. The Federal Housing Financing Agency (the "FHFA") has instructed the GSEs on how they will handle servicer advances for loans that back Agency RMBS that enter into forbearance, which should limit prepayments during the forbearance period that could have resulted otherwise. During the forbearance period the Company will continue to receive scheduled principal and interest each month on its Agency RMBS securities. There can be no assurance as to how, in the long term, these and other actions by the U.S. government will affect the efficiency, liquidity and stability of the financial and mortgage markets. To the extent the financial or mortgage markets do not respond favorably to any of these actions, or such actions do not function as intended, our business, results of operations and financial condition may continue to be materially adversely affected.

## Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates affecting the accompanying consolidated financial statements include determining the fair values of MBS, investment in Orchid common shares and derivatives, determining the amounts of asset valuation allowances, the impairment for the real property held for sale, and the computation of the income tax provision or benefit and the deferred tax asset allowances recorded for each accounting period. Management believes the estimates and assumptions underlying the financial statements are reasonable based on the information available as of September 30, 2020, however uncertainty over the ultimate impact that COVID-19 will have on the global economy generally, and on our business in particular, makes any estimates and assumptions as of September 30, 2020 inherently less certain than they would be absent the current and potential impacts of COVID-19.

## Segment Reporting

The Company's operations are classified into two principal reportable segments: the asset management segment and the investment portfolio segment. These segments are evaluated by management in deciding how to allocate resources and in assessing performance. The accounting policies of the operating segments are the same as the Company's accounting policies with the exception that inter-segment revenues and expenses are included in the presentation of segment results. For further information see Note 14.

## Cash and Cash Equivalents and Restricted Cash

Cash and cash equivalents include cash on deposit with financial institutions and highly liquid investments with original maturities of three months or less at the time of purchase. Restricted cash includes cash pledged as collateral for repurchase agreements and derivative instruments. The following table presents the Company's cash, cash equivalents and restricted cash as of September 30, 2020 and December 31, 2019.

*(in thousands)*

|   | September 30,<br>2020 | December 31,<br>2019 |
|---|-----------------------|----------------------|
| Cash and cash equivalents                               | \$ 5,837,067          | \$ 8,070,067         |
| Restricted cash   | 1,253,075             | 4,315,050            |
| <b>Total cash, cash equivalents and restricted cash</b> | <b>\$ 7,090,142</b>   | <b>\$ 12,385,117</b> |

The Company maintains cash balances at several banks and excess margin with an exchange clearing member. At times, balances may exceed federally insured limits. The Company has not experienced any losses related to these balances. The Federal Deposit Insurance Corporation insures eligible accounts up to \$250,000 per depositor at each financial institution. Restricted cash balances are uninsured, but are held in separate accounts that are segregated from the general funds of the counterparty. The Company limits uninsured balances to only large, well-known banks and exchange clearing members and believes that it is not exposed to significant credit risk on cash and cash equivalents or restricted cash balances.

### **Advisory Services**

Orchid is externally managed and advised by Bimini Advisors pursuant to the terms of a management agreement. Under the terms of the management agreement, Orchid is obligated to pay Bimini Advisors a monthly management fee and a pro rata portion of certain overhead costs and to reimburse the Company for any direct expenses incurred on its behalf. Revenues from management fees are recognized over the period of time in which the service is performed.

### **Mortgage-Backed Securities**

The Company invests primarily in mortgage pass-through (“PT”) mortgage backed certificates issued by Freddie Mac, Fannie Mae or Ginnie Mae (“MBS”), collateralized mortgage obligations (“CMOs”), interest-only (“IO”) securities and inverse interest-only (“IIO”) securities representing interest in or obligations backed by pools of mortgage-backed loans. We refer to MBS and CMOs as PT MBS. We refer to IO and IIO securities as structured MBS. The Company has elected to account for its investment in MBS under the fair value option. Electing the fair value option requires the Company to record changes in fair value in the consolidated statement of operations, which, in management’s view, more appropriately reflects the results of our operations for a particular reporting period and is consistent with the underlying economics and how the portfolio is managed.

The Company records MBS transactions on the trade date. Security purchases that have not settled as of the balance sheet date are included in the MBS balance with an offsetting liability recorded, whereas securities sold that have not settled as of the balance sheet date are removed from the MBS balance with an offsetting receivable recorded.

Fair value is defined as the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date. The fair value measurement assumes that the transaction to sell the asset or transfer the liability either occurs in the principal market for the asset or liability, or in the absence of a principal market, occurs in the most advantageous market for the asset or liability. Estimated fair values for MBS are based on independent pricing sources and/or third-party broker quotes, when available.

Income on PT MBS is based on the stated interest rate of the security. Premiums or discounts present at the date of purchase are not amortized. Premium lost and discount accretion resulting from monthly principal repayments are reflected in unrealized gains and losses on MBS in the consolidated statements of operations. For IO securities, the income is accrued based on the carrying value and the effective yield. The difference between income accrued and the interest received on the security is characterized as a return of investment and serves to reduce the asset’s carrying value. At each reporting date, the effective yield is adjusted prospectively for future reporting periods based on the new estimate of prepayments and the contractual terms of the security. For IIO securities, effective yield and income recognition calculations also take into account the index value applicable to the security. Changes in fair value of MBS during each reporting period are recorded in earnings and reported as unrealized gains or losses on mortgage-backed securities in the accompanying consolidated statements of operations. The amount reported as unrealized gains or losses on mortgage backed securities thus captures the net effect of changes in the fair market value of securities caused by market developments and any premium or discount lost as a result of principal repayments during the period.

## **Orchid Island Capital, Inc. Common Stock**

The Company has elected the fair value option for its investment in Orchid common shares. The change in the fair value of this investment and dividends received on this investment are reflected in the consolidated statements of operations. We estimate the fair value of our investment in Orchid on a market approach using “Level 1” inputs based on the quoted market price of Orchid’s common stock on a national stock exchange. Electing the fair value option requires the Company to record changes in fair value in the consolidated statements of operations, which, in management’s view, more appropriately reflects the results of our operations for a particular reporting period and is consistent with how the investment is managed.

## **Retained Interests in Securitizations**

The Company holds retained interests in the subordinated tranches of securities created in securitization transactions. These retained interests currently have a recorded fair value of zero, as the prospect of future cash flows being received is uncertain. Any cash received from the retained interests is reflected as a gain in the consolidated statements of operations.

## **Derivative Financial Instruments**

The Company uses derivative instruments to manage interest rate risk, facilitate asset/liability strategies and manage other exposures, and it may continue to do so in the future. The principal instruments that the Company has used to date are Treasury Note (“T-Note”) and Eurodollar futures contracts, and “to-be-announced” (“TBA”) securities transactions, but it may enter into other derivative instruments in the future.

The Company accounts for TBA securities as derivative instruments. Gains and losses associated with TBA securities transactions are reported in gain (loss) on derivative instruments in the accompanying consolidated statements of operations.

Derivative instruments are carried at fair value, and changes in fair value are recorded in the consolidated operations for each period. The Company’s derivative financial instruments are not designated as hedge accounting relationships, but rather are used as economic hedges of its portfolio assets and liabilities.

Holding derivatives creates exposure to credit risk related to the potential for failure by counterparties to honor their commitments. In addition, the Company may be required to post collateral based on any declines in the market value of the derivatives. In the event of default by a counterparty, the Company may have difficulty recovering its collateral and may not receive payments provided for under the terms of the agreement. To mitigate this risk, the Company uses only well-established commercial banks as counterparties.

## **Financial Instruments**

The fair value of financial instruments for which it is practicable to estimate that value is disclosed, either in the body of the financial statements or in the accompanying notes. MBS, Orchid common stock and derivative assets and liabilities are accounted for at fair value in the consolidated balance sheets. The methods and assumptions used to estimate fair value for these instruments are presented in Note 13 of the consolidated financial statements.

The estimated fair value of cash and cash equivalents, restricted cash, accrued interest receivable, other assets, repurchase agreements, accrued interest payable and other liabilities generally approximates their carrying value as of September 30, 2020 and December 31, 2019, due to the short-term nature of these financial instruments.

It is impractical to estimate the fair value of the Company’s junior subordinated notes. Currently, there is a limited market for these types of instruments and the Company is unable to ascertain what interest rates would be available to the Company for similar financial instruments. Further information regarding these instruments is presented in Note 8 to the consolidated financial statements.

## **Property and Equipment, net**

Property and equipment, net, consists of computer equipment with a depreciable life of 3 years, office furniture and equipment with depreciable lives of 8 to 20 years, land which has no depreciable life, and buildings and improvements with depreciable lives of 30 years. Property and equipment is recorded at acquisition cost and depreciated using the straight-line method over the estimated useful lives of the assets.

## **Repurchase Agreements**

The Company finances the acquisition of the majority of its PT MBS through the use of repurchase agreements under master repurchase agreements. Repurchase agreements are accounted for as collateralized financing transactions, which are carried at their contractual amounts, including accrued interest, as specified in the respective agreements.

## **Share-Based Compensation**

For stock and stock-based awards issued to employees, a compensation charge is recorded against earnings over the vesting period based on the fair value of the award. The Company applies a zero forfeiture rate for its equity based awards, as such awards have been granted to a limited number of employees and historical forfeitures have been minimal. A significant forfeiture, or an indication that significant forfeitures may occur, would result in a revised forfeiture rate which would be accounted for prospectively as a change in an estimate.

## **Earnings Per Share**

Basic EPS is calculated as income available to common stockholders divided by the weighted average number of common shares outstanding during the period. Diluted EPS is calculated using the treasury stock or two-class method, as applicable for common stock equivalents. However, the common stock equivalents are not included in computing diluted EPS if the result is anti-dilutive.

Outstanding shares of Class B Common Stock, participating and convertible into Class A Common Stock, are entitled to receive dividends in an amount equal to the dividends declared, if any, on each share of Class A Common Stock. Accordingly, shares of the Class B Common Stock are included in the computation of basic EPS using the two-class method and, consequently, are presented separately from Class A Common Stock.

The shares of Class C Common Stock are not included in the basic EPS computation as these shares do not have participation rights. The outstanding shares of Class B and Class C Common Stock are not included in the computation of diluted EPS for the Class A Common Stock as the conditions for conversion into shares of Class A Common Stock were not met.

## **Income Taxes**

Income taxes are provided for using the asset and liability method. Deferred tax assets and liabilities represent the differences between the financial statement and income tax bases of assets and liabilities using enacted tax rates. The measurement of net deferred tax assets is adjusted by a valuation allowance if, based on the Company's evaluation, it is more likely than not that they will not be realized.

The Company's U.S. federal income tax returns for years ended on or after December 31, 2017 remain open for examination. Although management believes its calculations for tax returns are correct and the positions taken thereon are reasonable, the final outcome of tax audits could be materially different from the tax returns filed by the Company, and those differences could result in significant costs or benefits to the Company. For tax filing purposes, Bimini Capital and its includable subsidiaries, and Royal Palm, and its includable subsidiaries, file as separate tax paying entities.

The Company assesses the likelihood, based on their technical merit, that uncertain tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of uncertain tax positions is adjusted when new information is available, or when an event occurs that requires a change. The Company recognizes tax positions in the financial statements only when it is more likely than not that the position will be sustained upon examination by the relevant taxing authority based on the technical merits of the position. A position that meets this standard is measured at the largest amount of benefit that will more likely than not be realized upon settlement. The difference between the benefit recognized and the tax benefit claimed on a tax return is referred to as an unrecognized tax benefit and is recorded as a liability in the consolidated balance sheets. The Company records income tax-related interest and penalties, if applicable, within the income tax provision.

## **Recent Accounting Pronouncements**

On January 1, 2020, we adopted Accounting Standards Update ("ASU") 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 requires credit losses on most financial assets measured at amortized cost and certain other instruments to be measured using an expected credit loss model (referred to as the current expected credit loss model). The Company's adoption of this ASU did not have a material impact on its consolidated financial statements as its financial assets were already measured at fair value through earnings.

In March 2020, the FASB issued ASU 2020-04 "Reference Rate Reform (Topic 848): *Facilitation of the Effects of Reference Rate Reform on Financial Reporting.*" ASU 2020-04 provides optional expedients and exceptions to GAAP requirements for modifications on debt instruments, leases, derivatives, and other contracts, related to the expected market transition from the London Interbank Offered Rate ("LIBOR,"), and certain other floating rate benchmark indices, or collectively, IBORs, to alternative reference rates. ASU 2020-04 generally considers contract modifications related to reference rate reform to be an event that does not require contract remeasurement at the modification date nor a reassessment of a previous accounting determination. The guidance in ASU 2020-04 is optional and may be elected over time, through December 31, 2022, as reference rate reform activities occur. The Company does not believe the adoption of this ASU will have a material impact on its consolidated financial statements.

## **NOTE 2. ADVISORY SERVICES**

Bimini Advisors serves as the manager and advisor for Orchid pursuant to the terms of a management agreement. As Manager, Bimini Advisors is responsible for administering Orchid's business activities and day-to-day operations. Pursuant to the terms of the management agreement, Bimini Advisors provides Orchid with its management team, including its officers, along with appropriate support personnel. Bimini Advisors is at all times subject to the supervision and oversight of Orchid's board of directors and has only such functions and authority as delegated to it. Bimini Advisors receives a monthly management fee in the amount of:

- One-twelfth of 1.5% of the first \$250 million of Orchid's month-end equity, as defined in the management agreement,
- One-twelfth of 1.25% of Orchid's month-end equity that is greater than \$250 million and less than or equal to \$500 million, and
- One-twelfth of 1.00% of Orchid's month-end equity that is greater than \$500 million.

Orchid is obligated to reimburse Bimini Advisors for any direct expenses incurred on its behalf and to pay to Bimini Advisors an amount equal to Orchid's pro rata portion of certain overhead costs set forth in the management agreement. The management agreement has been renewed through February 20, 2021 and provides for automatic one-year extension options thereafter. Should Orchid terminate the management agreement without cause, it will be obligated to pay Bimini Advisors a termination fee equal to three times the average annual management fee, as defined in the management agreement, before or on the last day of the automatic renewal term.

The following table summarizes the advisory services revenue from Orchid for the nine and three months ended September 30, 2020 and 2019.

(in thousands)

|                    | Nine Months Ended September 30, |          | Three Months Ended September 30, |          |
|--------------------|---------------------------------|----------|----------------------------------|----------|
|                    | 2020                            | 2019     | 2020                             | 2019     |
| Management fee     | \$ 3,897                        | \$ 4,051 | \$ 1,252                         | \$ 1,440 |
| Allocated overhead | 1,072                           | 1,001    | 377                              | 351      |
| Total              | \$ 4,969                        | \$ 5,052 | \$ 1,629                         | \$ 1,791 |

At September 30, 2020 and December 31, 2019, the net amount due from Orchid was approximately \$0.6 million and \$0.6 million, respectively. These amounts are included in "other assets" in the consolidated balance sheets.

### NOTE 3. MORTGAGE-BACKED SECURITIES

The following table presents the Company's MBS portfolio as of September 30, 2020 and December 31, 2019:

(in thousands)

|                           | September 30, 2020 | December 31, 2019 |
|---------------------------|--------------------|-------------------|
| Fixed-rate MBS            | \$ 72,782          | \$ 216,231        |
| Interest-Only MBS         | 334                | 1,024             |
| Inverse Interest-Only MBS | 29                 | 586               |
| Total                     | \$ 73,145          | \$ 217,841        |

### NOTE 4. REPURCHASE AGREEMENTS

The Company pledges certain of its MBS as collateral under repurchase agreements with financial institutions. Interest rates are generally fixed based on prevailing rates corresponding to the terms of the borrowings, and interest is generally paid at the termination of a borrowing. If the fair value of the pledged securities declines, lenders will typically require the Company to post additional collateral or pay down borrowings to re-establish agreed upon collateral requirements, referred to as "margin calls." Similarly, if the fair value of the pledged securities increases, lenders may release collateral back to the Company. As of September 30, 2020, the Company had met all margin call requirements.

As of September 30, 2020 and December 31, 2019, the Company's repurchase agreements had remaining maturities as summarized below:

(\$ in thousands)

|   | OVERNIGHT<br>(1 DAY OR<br>LESS) | BETWEEN 2<br>AND<br>30 DAYS | BETWEEN<br>31<br>AND<br>90 DAYS | GREATER<br>THAN<br>90 DAYS | TOTAL      |
|---|---------------------------------|-----------------------------|---------------------------------|----------------------------|------------|
| <b>September 30, 2020</b>   |                                 |                             |                                 |                            |            |
| Fair value of securities pledged, including accrued interest receivable | \$ -                            | \$ 34,229                   | \$ 5,182                        | \$ 33,938                  | \$ 73,349  |
| Repurchase agreement liabilities associated with these securities       | \$ -                            | \$ 32,960                   | \$ 4,913                        | \$ 32,812                  | \$ 70,685  |
| Net weighted average borrowing rate                                     | -                               | 0.26%                       | 0.22%                           | 0.27%                      | 0.26%      |
| <b>December 31, 2019</b>  |                                 |                             |                                 |                            |            |
| Fair value of securities pledged, including accrued interest receivable | \$ -                            | \$ 137,992                  | \$ 80,550                       | \$ -                       | \$ 218,542 |
| Repurchase agreement liabilities associated with these securities       | \$ -                            | \$ 132,573                  | \$ 77,381                       | \$ -                       | \$ 209,954 |
| Net weighted average borrowing rate                                     | -                               | 2.02%                       | 1.92%                           | -                          | 1.98%      |

In addition, cash pledged to counterparties for repurchase agreements was approximately \$1.3 million and \$3.8 million as of September 30, 2020 and December 31, 2019, respectively.

If, during the term of a repurchase agreement, a lender files for bankruptcy, the Company might experience difficulty recovering its pledged assets, which could result in an unsecured claim against the lender for the difference between the amount loaned to the Company plus interest due to the counterparty and the fair value of the collateral pledged to such lender, including the accrued interest receivable, and cash posted by the Company as collateral, if any. At September 30, 2020 and December 31, 2019, the Company had an aggregate amount at risk (the difference between the amount loaned to the Company, including interest payable, and the fair value of securities and cash pledged (if any), including accrued interest on such securities) with all counterparties of approximately \$3.9 million and \$11.8 million, respectively. The Company did not have an amount at risk with any individual counterparty greater than 10% of the Company's equity at December 31, 2019. As of September 30, 2020, the Company had amounts at risk greater than 10% of the Company's equity as follows:

(\$ in thousands)

| Repurchase Agreement Counterparties | Amount at Risk | % of Stockholders' Equity at Risk | Weighted Average Maturity (in Days) |
|-------------------------------------|----------------|-----------------------------------|-------------------------------------|
| <b>September 30, 2020</b>           |                |                                   |                                     |
| Mirae Asset Securities (USA) Inc.   | \$2,562        | 11.4%                             | 64                                  |



## NOTE 5. DERIVATIVE FINANCIAL INSTRUMENTS

### Derivative Liabilities, at Fair Value

The table below summarizes fair value information about our derivative liabilities as of September 30, 2020 and December 31, 2019.

(in thousands)

| Derivative Instruments and Related Accounts            | Balance Sheet Location | September 30,<br>2020 | December 31,<br>2019 |
|--|------------------------|-----------------------|----------------------|
| <b>Liabilities</b>                                     |                        |                       |                      |
| TBA Securities   | Other liabilities      | \$ -                  | \$ 59                |
| Total derivative liabilities, at fair value            |                        | \$ -                  | \$ 59                |
| <b>Margin Balances Posted To (From) Counterparties</b> |                        |                       |                      |
| Futures contracts                                      | Restricted cash        | \$ 1                  | \$ 537               |
| Total margin balances on derivative contracts          |                        | \$ 1                  | \$ 537               |

Eurodollar and T-Note futures are cash settled futures contracts on an interest rate, with gains and losses credited or charged to the Company's cash accounts on a daily basis. A minimum balance, or "margin", is required to be maintained in the account on a daily basis. The tables below present information related to the Company's Eurodollar and T-note futures positions at September 30, 2020 and December 31, 2019.

(\$ in thousands)

| As of September 30, 2020 | Junior Subordinated Debt Funding Hedges   |                                      |  |                   |
|--------------------------|---|--------------------------------------|--|-------------------|
| Expiration Year          | Average<br>Contract<br>Notional<br>Amount | Weighted<br>Average<br>Entry<br>Rate | Weighted<br>Average<br>Effective<br>Rate | Open<br>Equity(1) |
| 2021                     | \$ 1,000                                  | 1.02%                                | 0.20%                                    | \$ (8)            |
| Total / Weighted Average | \$ 1,000                                  | 1.02%                                | 0.20%                                    | \$ (8)            |

(\$ in thousands)

| As of December 31, 2019              | Repurchase Agreement Funding Hedges       |                                      |  |                   |
|--------------------------------------|---|--------------------------------------|--|-------------------|
| Expiration Year                      | Average<br>Contract<br>Notional<br>Amount | Weighted<br>Average<br>Entry<br>Rate | Weighted<br>Average<br>Effective<br>Rate | Open<br>Equity(1) |
| 2020                                 | \$ 120,000                                | 2.90%                                | 1.67%                                    | \$ (1,480)        |
| 2021                                 | 80,000                                    | 2.80%                                | 1.57%                                    | (984)             |
| Total / Weighted Average             | \$ 100,000                                | 2.86%                                | 1.63%                                    | \$ (2,464)        |
| Treasury Note Futures Contracts      |   |                                      |  |                   |
| March 2020- 5-year T-Note futures(2) |   |                                      |  |                   |
| (Mar 2020 - Mar 2025 Hedge Period)   | \$ 20,000                                 | 1.96%                                | 2.06%                                    | \$ 88             |

(\$ in thousands)

As of December 31, 2019

| Expiration Year          | Junior Subordinated Debt Funding Hedges |                             |                                 |                |
|--------------------------|---|-----------------------------|---------------------------------|----------------|
|                          | Average Contract Notional Amount        | Weighted Average Entry Rate | Weighted Average Effective Rate | Open Equity(1) |
| 2020                     | \$ 19,500                               | 1.92%                       | 1.68%                           | \$ (46)        |
| Total / Weighted Average | \$ 19,500                               | 1.92%                       | 1.68%                           | \$ (46)        |

(1) Open equity represents the cumulative gains (losses) recorded on open futures positions from inception.

(2) T-Note futures contracts were valued at a price of \$118.61 at December 31, 2019. The notional contract values of the short positions were \$23.7 million.

The following table summarizes our contracts to purchase and sell TBA securities as of December 31, 2019. There were no outstanding TBA securities at September 30, 2020.

(\$ in thousands)

| December 31, 2019              | Notional Amount Long (Short)(1) | Cost Basis(2) | Market Value(3) | Net Carrying Value(4) |
|--------------------------------|---------------------------------|---------------|-----------------|-----------------------|
| <b>30-Year TBA Securities:</b> |                                 |               |                 |                       |
| 3.5%                           | \$ (50,000)                     | \$ (51,414)   | \$ (51,438)     | (24)                  |
| 4.5%                           | (50,000)                        | (52,621)      | (52,656)        | (35)                  |
|                                | \$ (100,000)                    | \$ (104,035)  | \$ (104,094)    | (59)                  |

(1) Notional amount represents the par value (or principal balance) of the underlying Agency MBS.

(2) Cost basis represents the forward price to be paid (received) for the underlying Agency MBS.

(3) Market value represents the current market value of the TBA securities (or of the underlying Agency MBS) as of period-end.

(4) Net carrying value represents the difference between the market value and the cost basis of the TBA securities as of period-end and is reported in derivative assets (liabilities), at fair value in our consolidated balance sheets.

### (Losses) Gains on Derivative Instruments

The table below presents the effect of the Company's derivative financial instruments on the consolidated statements of operations for the nine and three months ended September 30, 2020 and 2019.

(in thousands)

|  | Nine Months Ended September 30, |            | Three Months Ended September 30, |          |
|--|---------------------------------|------------|----------------------------------|----------|
|  | 2020                            | 2019       | 2020                             | 2019     |
| Eurodollar futures contracts (short positions) |                                 |            |                                  |          |
| Repurchase agreement funding hedges            | \$ (2,328)                      | \$ (2,995) | \$ -                             | \$ (164) |
| Junior subordinated debt funding hedges        | (517)                           | (409)      | -                                | -        |
| T-Note futures contracts (short positions)     |                                 |            |                                  |          |
| Repurchase agreement funding hedges            | (1,006)                         | (696)      | -                                | (115)    |
| Net TBA securities                             | (1,441)                         | (2,005)    | -                                | (204)    |
| (Losses) gains on derivative instruments       | \$ (5,292)                      | \$ (6,105) | \$ -                             | \$ (483) |

## Credit Risk-Related Contingent Features

The use of derivatives creates exposure to credit risk relating to potential losses that could be recognized in the event that the counterparties to these instruments fail to perform their obligations under the contracts. The Company attempts to minimize this risk in several ways. For instruments which are not centrally cleared on a registered exchange, the Company limits its counterparties to major financial institutions with acceptable credit ratings, and by monitoring positions with individual counterparties. In addition, the Company may be required to pledge assets as collateral for its derivatives, whose amounts vary over time based on the market value, notional amount and remaining term of the derivative contract. In the event of a default by a counterparty, the Company may not receive payments provided for under the terms of its derivative agreements, and may have difficulty recovering its assets pledged as collateral for its derivatives. The cash and cash equivalents pledged as collateral for the Company's derivative instruments are included in restricted cash on the consolidated balance sheets. It is the Company's policy not to offset assets and liabilities associated with open derivative contracts. However, the Chicago Mercantile Exchange ("CME") rules characterize variation margin transfers as settlement payments, as opposed to adjustments to collateral. As a result, derivative assets and liabilities associated with centrally cleared derivatives for which the CME serves as the central clearing party are presented as if these derivatives had been settled as of the reporting date.

### NOTE 6. PLEDGED ASSETS

#### Assets Pledged to Counterparties

The table below summarizes Bimini's assets pledged as collateral under its repurchase agreements and derivative agreements as of September 30, 2020 and December 31, 2019.

(\$ in thousands)

|  | September 30, 2020    |                       |           | December 31, 2019     |                       |            |
|--|-----------------------|-----------------------|-----------|-----------------------|-----------------------|------------|
|  | Repurchase Agreements | Derivative Agreements | Total     | Repurchase Agreements | Derivative Agreements | Total      |
| Assets Pledged to Counterparties       |                       |                       |           |                       |                       |            |
| PT MBS - at fair value                 | \$ 72,782             | \$ -                  | \$ 72,782 | \$ 216,231            | \$ -                  | \$ 216,231 |
| Structured MBS - at fair value         | 333                   | -                     | 333       | 1,562                 | -                     | 1,562      |
| Accrued interest on pledged securities | 234                   | -                     | 234       | 749                   | -                     | 749        |
| Restricted cash                        | 1,252                 | 1                     | 1,253     | 3,778                 | 537                   | 4,315      |
| Total                                  | \$ 74,601             | \$ 1                  | \$ 74,602 | \$ 222,320            | \$ 537                | \$ 222,857 |

#### Assets Pledged from Counterparties

The table below summarizes cash pledged to Bimini from counterparties under repurchase agreements and derivative agreements as of September 30, 2020 and December 31, 2019. Cash received as margin is recognized in cash and cash equivalents with a corresponding amount recognized as an increase in repurchase agreements or other liabilities in the consolidated balance sheets.

(\$ in thousands)

|                          | September 30, 2020 | December 31, 2019 |
|--------------------------|--------------------|-------------------|
| Assets Pledged to Bimini |                    |                   |
| Repurchase agreements    | \$ 80              | \$ -              |
| Total                    | \$ 80              | \$ -              |

## NOTE 7. OFFSETTING ASSETS AND LIABILITIES

The Company's derivatives and repurchase agreements are subject to underlying agreements with master netting or similar arrangements, which provide for the right of offset in the event of default or in the event of bankruptcy of either party to the transactions. The Company reports its assets and liabilities subject to these arrangements on a gross basis. The following tables present information regarding those assets and liabilities subject to such arrangements as if the Company had presented them on a net basis as of September 30, 2020 and December 31, 2019.

(in thousands)

|                           | Offsetting of Liabilities              |   |   | Gross Amount Not Offset in the Consolidated Balance Sheet |                           |              |
|---------------------------|--|---|---|---|---------------------------|--------------|
|                           | Gross Amount of Recognized Liabilities | Gross Amount Offset in the Consolidated Balance Sheet | Net Amount of Liabilities Presented in the Consolidated Balance Sheet | Financial Instruments Posted as Collateral                | Cash Posted as Collateral | Net Amount   |
| <b>September 30, 2020</b> |  |   |   |   |                           |              |
| Repurchase Agreements     | \$ 70,685                              | \$ -  | \$ 70,685   | \$ (69,433)   | \$ (1,252)                | \$ -         |
|                           | <u>\$ 70,685</u>                       | <u>\$ -</u>   | <u>\$ 70,685</u>  | <u>\$ (69,433)</u>  | <u>\$ (1,252)</u>         | <u>\$ -</u>  |
| <b>December 31, 2019</b>  |  |   |   |   |                           |              |
| Repurchase Agreements     | \$ 209,954                             | \$ -  | \$ 209,954  | \$ (206,176)  | \$ (3,778)                | \$ -         |
| TBA securities            | 59                                     | -   | 59  | -   | -                         | 59           |
|                           | <u>\$ 210,013</u>                      | <u>\$ -</u>   | <u>\$ 210,013</u>   | <u>\$ (206,176)</u>                                       | <u>\$ (3,778)</u>         | <u>\$ 59</u> |

The amounts disclosed for collateral received by or posted to the same counterparty are limited to the amount sufficient to reduce the asset or liability presented in the consolidated balance sheet to zero. The fair value of the actual collateral received by or posted to the same counterparty typically exceeds the amounts presented. See Note 6 for a discussion of collateral posted for, or received against, repurchase obligations and derivative instruments.

## NOTE 8. LONG-TERM DEBT

Long-term debt at September 30, 2020 and December 31, 2019 is summarized as follows:

(in thousands)

|                                       | September 30, 2020 | December 31, 2019 |
|---------------------------------------|--------------------|-------------------|
| Junior subordinated debt              | \$ 26,804          | \$ 26,804         |
| Note payable                          | 662                | 677               |
| Paycheck Protection Plan ("PPP") loan | 152                | -                 |
| Total                                 | <u>\$ 27,618</u>   | <u>\$ 27,481</u>  |

### Junior Subordinated Debt

During 2005, Bimini Capital sponsored the formation of a statutory trust, known as Bimini Capital Trust II ("BCTII") of which 100% of the common equity is owned by Bimini Capital. It was formed for the purpose of issuing trust preferred capital securities to third-party investors and investing the proceeds from the sale of such capital securities solely in junior subordinated debt securities of Bimini Capital. The debt securities held by BCTII are the sole assets of BCTII.

As of September 30, 2020 and December 31, 2019, the outstanding principal balance on the junior subordinated debt securities owed to BCTII was \$26.8 million. The BCTII trust preferred securities and Bimini Capital's BCTII Junior Subordinated Notes have a rate of interest that floats at a spread of 3.50% over the prevailing three-month LIBOR rate. As of September 30, 2020, the interest rate was 3.75%. The BCTII trust preferred securities and Bimini Capital's BCTII Junior Subordinated Notes require quarterly interest distributions and are redeemable at Bimini Capital's option, in whole or in part and without penalty. Bimini Capital's BCTII Junior Subordinated Notes are subordinate and junior in right of payment to all present and future senior indebtedness.

BCTII is a VIE because the holders of the equity investment at risk do not have substantive decision-making ability over BCTII's activities. Since Bimini Capital's investment in BCTII's common equity securities was financed directly by BCTII as a result of its loan of the proceeds to Bimini Capital, that investment is not considered to be an equity investment at risk. Since Bimini Capital's common share investment in BCTII is not a variable interest, Bimini Capital is not the primary beneficiary of BCTII. Therefore, Bimini Capital has not consolidated the financial statements of BCTII into its consolidated financial statements, and this investment is accounted for on the equity method.

The accompanying consolidated financial statements present Bimini Capital's BCTII Junior Subordinated Notes issued to BCTII as a liability and Bimini Capital's investment in the common equity securities of BCTII as an asset (included in other assets). For financial statement purposes, Bimini Capital records payments of interest on the Junior Subordinated Notes issued to BCTII as interest expense.

### Note Payable

On October 30, 2019, the Company borrowed \$680,000 from a bank. The note is payable in equal monthly principal and interest installments of approximately \$4,500 through October 30, 2039. Interest accrues at 4.89% through October 30, 2024. Thereafter, interest accrues based on the weekly average yield to the United States Treasury securities adjusted to a constant maturity of 5 years, plus 3.25%. The note is secured by a mortgage on the Company's office building.

### Paycheck Protection Plan Loan

On April 13, 2020, the Company received approximately \$152,000 through the Paycheck Protection Program ("PPP") of the CARES Act in the form of a low interest loan. As discussed in Note 1, PPP loans may be forgiven, in whole or in part, if the proceeds are used for payroll and other permitted purposes in accordance with the requirements of the PPP and if certain other requirements are met. These loans carry a fixed rate of 1.00% and a term of two years, if not forgiven, in whole or in part. Payments are deferred for the first ten months after the completion of the loan forgiveness covered period. The Company believes that all of the proceeds were used for eligible purposes and the outstanding principal and accrued interest will ultimately be forgiven.

The table below presents the future scheduled principal payments on the Company's long-term debt.

*(in thousands)*

|                           |    |               |
|---------------------------|----|---------------|
| Last three months of 2020 | \$ | 5             |
| 2021                      |    | 22            |
| 2022                      |    | 175           |
| 2023                      |    | 24            |
| 2024                      |    | 25            |
| After 2024                |    | 27,367        |
| Total                     | \$ | <u>27,618</u> |

## **NOTE 9. COMMON STOCK**

There were no issuances of Bimini Capital's Class A Common Stock, Class B Common Stock or Class C Common Stock during the nine months ended September 30, 2020 and 2019.

### **Stock Repurchase Plan**

On March 26, 2018, the Board of Directors of Bimini Capital Management, Inc. (the "Company") approved a Stock Repurchase Plan ("Repurchase Plan"). Pursuant to Repurchase Plan, the Company may purchase up to 500,000 shares of its Class A Common Stock from time to time, subject to certain limitations imposed by Rule 10b-18 of the Securities Exchange Act of 1934. Share repurchases may be executed through various means, including, without limitation, open market transactions. The Repurchase Plan does not obligate the Company to purchase any shares. The Repurchase Plan was originally set to expire on November 15, 2018, but it has been extended by the Board of Directors and it is currently set to expire on November 15, 2021.

From the inception of the Repurchase Plan through September 30, 2020, the Company repurchased a total of 70,404 shares at an aggregate cost of approximately \$166,945, including commissions and fees, for a weighted average price of \$2.37 per share. There were no shares repurchased during the nine months ended September 30, 2020.

### **Tender Offer**

In July 2019, the Company completed a "modified Dutch auction" tender offer and paid an aggregate of \$2.2 million, excluding fees and related expenses, to repurchase 1.1 million shares of Bimini Capital's Class A common stock at a price of \$2.00 per share.

## **NOTE 10. COMMITMENTS AND CONTINGENCIES**

From time to time, the Company may become involved in various claims and legal actions arising in the ordinary course of business.

On April 22, 2020, the Company received a demand for payment from Citigroup, Inc. in the amount of \$33.1 million related to the indemnification provisions of various mortgage loan purchase agreements ("MLPA's") entered into between Citigroup Global Markets Realty Corp and Royal Palm Capital, LLC (f/k/a Opteum Financial Services, LLC) prior to the date Royal Palm's mortgage origination operations ceased in 2007. The demand is based on Royal Palm's alleged breaches of certain representations and warranties in the related MLPA's. The Company believes the demands are without merit and intends to defend against the demand vigorously. No provision or accrual has been recorded as of September 30, 2020 related to the Citigroup demand.

Management is not aware of any other significant reported or unreported contingencies at September 30, 2020.

## **NOTE 11. INCOME TAXES**

The total income tax provision recorded for the nine and three months ended September 30, 2020 was \$9.3 million and \$0.6 million, respectively, on consolidated pre-tax book (loss) income of \$(8.3) million and \$1.9 million in the nine and three months ended September 30, 2020, respectively. The total income tax provision (benefit) recorded for the nine and three months ended September 30, 2019 was \$0.9 million and \$0.5 million, respectively, on consolidated pre-tax book income (loss) of \$1.3 million and \$(0.2) million in the nine and three months ended September 30, 2019, respectively.

The Company's tax provision is based on a projected effective rate based on annualized amounts applied to actual income to date and includes the expected realization of a portion of the tax benefits of federal and state net operating losses carryforwards ("NOLs"). In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of capital loss and NOL carryforwards is dependent upon the generation of future capital gains and taxable income in periods prior to their expiration. The Company currently provides a valuation allowance against a portion of the NOLs since the Company believes that it is more likely than not that some of the benefits will not be realized in the future. The Company will continue to assess the need for a valuation allowance at each reporting date.

As a result of adverse economic impacts of COVID-19 on its business, the Company performed an assessment of the need for additional valuation allowances against existing deferred tax assets as of March 31, 2020. Following the more-likely-than-not standard that benefits will not be realized in the future, the Company determined an additional valuation allowance of approximately \$11.2 million was necessary for the net operating loss carryforwards and capital loss carryforwards during the three months ended March 31, 2020. With the rapidly evolving and changing landscape caused by the pandemic, the Company will continue to closely monitor the impacts of COVID-19 on the Company's ability to realize its deferred tax assets, and it may increase valuation allowances in the future as new information becomes available.

## NOTE 12. EARNINGS PER SHARE

Shares of Class B common stock, participating and convertible into Class A common stock, are entitled to receive dividends in an amount equal to the dividends declared on each share of Class A common stock if, and when, authorized and declared by the Board of Directors. The Class B common stock is included in the computation of basic EPS using the two-class method, and consequently is presented separately from Class A common stock. Shares of Class B common stock are not included in the computation of diluted Class A EPS as the conditions for conversion to Class A common stock were not met at September 30, 2020 and 2019.

Shares of Class C common stock are not included in the basic EPS computation as these shares do not have participation rights. Shares of Class C common stock are not included in the computation of diluted Class A EPS as the conditions for conversion to Class A common stock were not met at September 30, 2020 and 2019.

The table below reconciles the numerator and denominator of EPS for the nine and three months ended September 30, 2020 and 2019.

*(in thousands, except per-share information)*

|   | Nine Months Ended September 30, |                | Three Months Ended September 30, |                  |
|---|---------------------------------|----------------|----------------------------------|------------------|
|   | 2020                            | 2019           | 2020                             | 2019             |
| <b>Basic and diluted EPS per Class A common share:</b>      |                                 |                |                                  |                  |
| (Loss) income attributable to Class A common shares:        |                                 |                |                                  |                  |
| Basic and diluted   | \$ (17,499)                     | \$ 344         | \$ 1,314                         | \$ (770)         |
| Weighted average common shares:                             |                                 |                |                                  |                  |
| Class A common shares outstanding at the balance sheet date | 11,609                          | 11,609         | 11,609                           | 11,609           |
| Effect of weighting   | -                               | 761            | -                                | 95               |
| Weighted average shares-basic and diluted                   | <u>11,609</u>                   | <u>12,370</u>  | <u>11,609</u>                    | <u>11,704</u>    |
| (Loss) income per Class A common share:                     |                                 |                |                                  |                  |
| Basic and diluted   | <u>\$ (1.51)</u>                | <u>\$ 0.03</u> | <u>\$ 0.11</u>                   | <u>\$ (0.07)</u> |

(in thousands, except per-share information)

|   | Nine Months Ended September 30, |                | Three Months Ended September 30, |                  |
|---|---------------------------------|----------------|----------------------------------|------------------|
|   | 2020                            | 2019           | 2020                             | 2019             |
| <b>Basic and diluted EPS per Class B common share:</b>      |                                 |                |                                  |                  |
| (Loss) income attributable to Class B common shares:        |                                 |                |                                  |                  |
| Basic and diluted   | \$ (48)                         | \$ 1           | \$ 4                             | \$ (2)           |
| Weighted average common shares:                             |                                 |                |                                  |                  |
| Class B common shares outstanding at the balance sheet date | 32                              | 32             | 32                               | 32               |
| Weighted average shares-basic and diluted                   | <u>32</u>                       | <u>32</u>      | <u>32</u>                        | <u>32</u>        |
| (Loss) income per Class B common share:                     |                                 |                |                                  |                  |
| Basic and diluted   | <u>\$ (1.51)</u>                | <u>\$ 0.03</u> | <u>\$ 0.11</u>                   | <u>\$ (0.07)</u> |

### NOTE 13. FAIR VALUE

Fair value is the price that would be received to sell an asset or paid to transfer a liability (an exit price). A fair value measure should reflect the assumptions that market participants would use in pricing the asset or liability, including the assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of non-performance. Required disclosures include stratification of balance sheet amounts measured at fair value based on inputs the Company uses to derive fair value measurements. These stratifications are:

- Level 1 valuations, where the valuation is based on quoted market prices for identical assets or liabilities traded in active markets (which include exchanges and over-the-counter markets with sufficient volume),
- Level 2 valuations, where the valuation is based on quoted market prices for similar instruments traded in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market, and
- Level 3 valuations, where the valuation is generated from model-based techniques that use significant assumptions not observable in the market, but observable based on Company-specific data. These unobservable assumptions reflect the Company's own estimates for assumptions that market participants would use in pricing the asset or liability. Valuation techniques typically include option pricing models, discounted cash flow models and similar techniques, but may also include the use of market prices of assets or liabilities that are not directly comparable to the subject asset or liability.

MBS, Orchid common stock, retained interests and TBA securities were all recorded at fair value on a recurring basis during the nine and three months ended September 30, 2020 and 2019. When determining fair value measurements, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset. When possible, the Company looks to active and observable markets to price identical assets. When identical assets are not traded in active markets, the Company looks to market observable data for similar assets. Fair value measurements for the retained interests are generated by a model that requires management to make a significant number of assumptions, and this model resulted in a value of zero at both September 30, 2020 and December 31, 2019.



The Company's MBS and TBA securities are valued using Level 2 valuations, and such valuations currently are determined by the Company based on independent pricing sources and/or third party broker quotes, when available. Because the price estimates may vary, the Company must make certain judgments and assumptions about the appropriate price to use to calculate the fair values. The Company and the independent pricing sources use various valuation techniques to determine the price of the Company's securities. These techniques include observing the most recent market for like or identical assets, spread pricing techniques (option adjusted spread, zero volatility spread, spread to the U.S. Treasury curve or spread to a benchmark such as a TBA security), and model driven approaches (the discounted cash flow method, Black Scholes and SABR models which rely upon observable market rates such as the term structure of interest rates and volatility). The appropriate spread pricing method used is based on market convention. The pricing source determines the spread of recently observed trade activity or observable markets for assets similar to those being priced. The spread is then adjusted based on variances in certain characteristics between the market observation and the asset being priced. Those characteristics include: type of asset, the expected life of the asset, the stability and predictability of the expected future cash flows of the asset, whether the coupon of the asset is fixed or adjustable, the guarantor of the security if applicable, the coupon, the maturity, the issuer, size of the underlying loans, year in which the underlying loans were originated, loan to value ratio, state in which the underlying loans reside, credit score of the underlying borrowers and other variables if appropriate. The fair value of the security is determined by using the adjusted spread.

The following table presents financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2020 and December 31, 2019:

(in thousands)

|  | Fair Value<br>Measurements | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|--|----------------------------|---|---|--|
| <b>September 30, 2020</b>                |                            |   |   |  |
| Mortgage-backed securities               | \$ 73,145                  | \$ -  | \$ 73,145   | \$ -   |
| Orchid Island Capital, Inc. common stock | 13,003                     | 13,003  | -   | -  |
| <b>December 31, 2019</b>                 |                            |   |   |  |
| Mortgage-backed securities               | \$ 217,841                 | \$ -  | \$ 217,841  | \$ -   |
| Orchid Island Capital, Inc. common stock | 8,892                      | 8,892   | -   | -  |
| TBA securities                           | (59)                       | -   | (59)  | -  |

The following table illustrates a roll forward for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30, 2020 and 2019:

(in thousands)

|                           | Retained Interests in<br>Securitizations |       |
|---------------------------|--|-------|
|                           | Nine Months Ended September<br>30,       |       |
|                           | 2020                                     | 2019  |
| Balances, January 1       | \$ -                                     | \$ -  |
| Gain included in earnings | 59                                       | 315   |
| Collections               | (59)                                     | (315) |
| Balances, September 30    | \$ -                                     | \$ -  |

During the nine months ended September 30, 2020 and 2019, there were no transfers of financial assets or liabilities between levels 1, 2 or 3.

## NOTE 14. SEGMENT INFORMATION

The Company's operations are classified into two principal reportable segments: the asset management segment and the investment portfolio segment.

The asset management segment includes the investment advisory services provided by Bimini Advisors to Orchid and Royal Palm. As discussed in Note 2, the revenues of the asset management segment consist of management fees and overhead reimbursements received pursuant to a management agreement with Orchid. Total revenues received under this management agreement for the nine months ended September 30, 2020 and 2019, were approximately \$5.0 million and \$5.1 million, respectively, accounting for approximately 53% and 42% of consolidated revenues, respectively.

The investment portfolio segment includes the investment activities conducted by Royal Palm. The investment portfolio segment receives revenue in the form of interest and dividend income on its investments.

Segment information for the nine months ended September 30, 2020 and 2019 is as follows:

(in thousands)

|  | Asset<br>Management | Investment<br>Portfolio | Corporate            | Eliminations | Total    |
|--|---------------------|-------------------------|----------------------|--------------|----------|
| <b>2020</b>  |                     |                         |                      |              |          |
| Advisory services, external customers                      | \$ 4,969            | \$ -                    | \$ -                 | \$ -         | 4,969    |
| Advisory services, other operating segments <sup>(1)</sup> | 116                 | -                       | -                    | (116)        | -        |
| Interest and dividend income                               | -                   | 4,414                   | -                    | -            | 4,414    |
| Interest expense   | -                   | (1,030)                 | (893) <sup>(2)</sup> | -            | (1,923)  |
| Net revenues   | 5,085               | 3,384                   | (893)                | (116)        | 7,460    |
| Other  | -                   | (10,238)                | (466) <sup>(3)</sup> | -            | (10,704) |
| Operating expenses <sup>(4)</sup>                          | (2,632)             | (2,375)                 | -                    | -            | (5,007)  |
| Intercompany expenses <sup>(1)</sup>                       | -                   | (116)                   | -                    | 116          | -        |
| Income (loss) before income taxes                          | \$ 2,453            | \$ (9,345)              | \$ (1,359)           | \$ -         | (8,251)  |

|  | Asset<br>Management | Investment<br>Portfolio | Corporate              | Eliminations | Total   |
|--|---------------------|-------------------------|------------------------|--------------|---------|
| <b>2019</b>  |                     |                         |                        |              |         |
| Advisory services, external customers                      | \$ 5,052            | \$ -                    | \$ -                   | \$ -         | 5,052   |
| Advisory services, other operating segments <sup>(1)</sup> | 200                 | -                       | -                      | (200)        | -       |
| Interest and dividend income                               | -                   | 7,064                   | 1                      | -            | 7,065   |
| Interest expense   | -                   | (3,655)                 | (1,195) <sup>(2)</sup> | -            | (4,850) |
| Net revenues   | 5,252               | 3,409                   | (1,194)                | (200)        | 7,267   |
| Other  | -                   | (419)                   | (736) <sup>(3)</sup>   | -            | (1,155) |
| Operating expenses <sup>(4)</sup>                          | (2,019)             | (2,806)                 | -                      | -            | (4,825) |
| Intercompany expenses <sup>(1)</sup>                       | -                   | (200)                   | -                      | 200          | -       |
| Income (loss) before income taxes                          | \$ 3,233            | \$ (16)                 | \$ (1,930)             | \$ -         | 1,287   |

Segment information for the three months ended September 30, 2020 and 2019 is as follows:

(in thousands)

|  | Asset<br>Management | Investment<br>Portfolio | Corporate            | Eliminations | Total   |
|--|---------------------|-------------------------|----------------------|--------------|---------|
| <b>2020</b>  |                     |                         |                      |              |         |
| Advisory services, external customers                      | \$ 1,629            | \$ -                    | \$ -                 | \$ -         | 1,629   |
| Advisory services, other operating segments <sup>(1)</sup> | 32                  | -                       | -                    | (32)         | -       |
| Interest and dividend income                               | -                   | 1,097                   | -                    | -            | 1,097   |
| Interest expense   | -                   | (43)                    | (261) <sup>(2)</sup> | -            | (304)   |
| Net revenues   | 1,661               | 1,054                   | (261)                | (32)         | 2,422   |
| Other  | -                   | 1,070                   | 49 <sup>(3)</sup>    | -            | 1,119   |
| Operating expenses <sup>(4)</sup>                          | (956)               | (659)                   | -                    | -            | (1,615) |
| Intercompany expenses <sup>(1)</sup>                       | -                   | (32)                    | -                    | 32           | -       |
| Income (loss) before income taxes                          | \$ 705              | \$ 1,433                | \$ (212)             | \$ -         | 1,926   |

|  | Asset<br>Management | Investment<br>Portfolio | Corporate            | Eliminations | Total   |
|--|---------------------|-------------------------|----------------------|--------------|---------|
| <b>2019</b>  |                     |                         |                      |              |         |
| Advisory services, external customers                      | \$ 1,791            | \$ -                    | \$ -                 | \$ -         | 1,791   |
| Advisory services, other operating segments <sup>(1)</sup> | 63                  | -                       | -                    | (63)         | -       |
| Interest and dividend income                               | -                   | 2,011                   | -                    | -            | 2,011   |
| Interest expense   | -                   | (1,002)                 | (389) <sup>(2)</sup> | -            | (1,391) |
| Net revenues   | 1,854               | 1,009                   | (389)                | (63)         | 2,411   |
| Other  | -                   | (438)                   | (601) <sup>(3)</sup> | -            | (1,039) |
| Operating expenses <sup>(4)</sup>                          | (754)               | (852)                   | -                    | -            | (1,606) |
| Intercompany expenses <sup>(1)</sup>                       | -                   | (63)                    | -                    | 63           | -       |
| Income (loss) before income taxes                          | \$ 1,100            | \$ (344)                | \$ (990)             | \$ -         | (234)   |

(1) Includes fees paid by Royal Palm to Bimini Advisors for advisory services.

(2) Includes interest on long-term debt.

(3) Includes gains (losses) on Eurodollar futures contracts entered into as a hedge on junior subordinated notes and fair value adjustments on retained interests in securitizations.

(4) Corporate expenses are allocated based on each segment's proportional share of total revenues.

Assets in each reportable segment as of September 30, 2020 and December 31, 2019 were as follows:

(in thousands)

|                    | Asset<br>Management | Investment<br>Portfolio | Corporate | Total      |
|--------------------|---------------------|-------------------------|-----------|------------|
| September 30, 2020 | \$ 1,474            | \$ 107,414              | 13,275    | \$ 122,163 |
| December 31, 2019  | 1,457               | 263,223                 | 14,809    | 279,489    |

## NOTE 15. RELATED PARTY TRANSACTIONS

### Relationships with Orchid

At September 30, 2020 and December 31, 2019, the Company owned 2,595,357 and 1,520,036 shares of Orchid common stock, respectively, representing approximately 3.8% and 2.4% of Orchid's outstanding common stock on such dates. The Company received dividends on this common stock investment of approximately \$1.2 million and \$0.5 million during the nine and three months ended September 30, 2020, respectively, and \$1.1 million and \$0.4 million during the nine and three months ended September 30, 2019, respectively.

Robert Cauley, the Chief Executive Officer and Chairman of the Board of Directors of the Company, also serves as Chief Executive Officer and Chairman of the Board of Directors of Orchid, receives compensation from Orchid, and owns shares of common stock of Orchid. In addition, Hunter Haas, the Chief Financial Officer, Chief Investment Officer and Treasurer of the Company, also serves as Chief Financial Officer, Chief Investment Officer and Secretary of Orchid, is a member of Orchid's Board of Directors, receives compensation from Orchid, and owns shares of common stock of Orchid. Robert J. Dwyer and Frank E. Jaumot, our independent directors, each own shares of common stock of Orchid.

#### **NOTE 16. SUBSEQUENT EVENT**

##### **Real Property Held For Sale**

On October 15, 2020, the Company completed the sale of real property that was not used in the Company's business. The Company received proceeds of approximately \$462,000. The transaction resulted in a gain of approximately \$12,000, which will be included in the consolidated statement of operations during the fourth quarter of 2020.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

The following discussion of our financial condition and results of operations should be read in conjunction with the financial statements and notes to those statements included in Item 1 of this Form 10-Q. The discussion may contain certain forward-looking statements that involve risks and uncertainties. Forward-looking statements are those that are not historical in nature. As a result of many factors, such as those set forth under "Risk Factors" in our most recent Annual Report on Form 10-K and any subsequent Quarterly Reports on Form 10-Q, our actual results may differ materially from those anticipated in such forward-looking statements.

### **Overview**

Bimini Capital Management, Inc. ("Bimini Capital" or the "Company") is a holding company that was formed in September 2003. The Company's principal wholly-owned operating subsidiary is Royal Palm Capital, LLC. We operate in two business segments: the asset management segment, which includes (a) the investment advisory services provided by Royal Palm's wholly-owned subsidiary, Bimini Advisors Holdings, LLC, to Orchid, and (b) the investment portfolio segment, which includes the investment activities conducted by Royal Palm.

Bimini Advisors Holdings, LLC and its wholly-owned subsidiary, Bimini Advisors, LLC (an investment advisor registered with the Securities and Exchange Commission), are collectively referred to as "Bimini Advisors." Bimini Advisors serves as the external manager of the portfolio of Orchid Island Capital, Inc. ("Orchid"). From this arrangement, the Company receives management fees and expense reimbursements. As manager, Bimini Advisors is responsible for administering Orchid's business activities and day-to-day operations. Pursuant to the terms of the management agreement, Bimini Advisors provides Orchid with its management team, including its officers, along with appropriate support personnel. Bimini Advisors is at all times subject to the supervision and oversight of Orchid's board of directors and has only such functions and authority as delegated to it.

Royal Palm Capital, LLC (collectively with its wholly-owned subsidiaries referred to as "Royal Palm") maintains an investment portfolio, consisting primarily of residential mortgage-backed securities ("MBS") issued and guaranteed by a federally chartered corporation or agency ("Agency MBS"). Our investment strategy focuses on, and our portfolio consists of, two categories of Agency MBS: (i) traditional pass-through Agency MBS, such as mortgage pass-through certificates issued by Fannie Mae, Freddie Mac or Ginnie Mae (the "GSEs") and collateralized mortgage obligations ("CMOs") issued by the GSEs ("PT MBS") and (ii) structured Agency MBS, such as interest only securities ("IOs"), inverse interest only securities ("IIOs") and principal only securities ("POs"), among other types of structured Agency MBS. In addition, Royal Palm receives dividends from its investment in Orchid common shares.

### **Impact of the COVID-19 Pandemic**

Beginning in mid-March 2020, the global pandemic associated with the novel coronavirus COVID-19 ("COVID-19") and related economic conditions began to impact our financial position and results of operations. As a result of the economic, health and market turmoil brought about by COVID-19, the Agency MBS market experienced severe dislocations. This resulted in falling prices of our assets and increased margin calls from our repurchase agreement lenders. Further, as interest rates declined, we faced additional margin calls related to our various hedge positions. In order to maintain our leverage ratio at prudent levels, maintain sufficient cash and liquidity, reduce risk and satisfy margin calls, we sold assets at levels significantly below their carrying values and closed several of our hedge positions. The Agency MBS market largely stabilized after the Federal Reserve (the "Fed") announced on March 23, 2020 that it would purchase Agency MBS and U.S. Treasuries in the amounts needed to support smooth market functioning. As of September 30, 2020, we had timely satisfied all margin calls. The following summarizes the impact COVID-19 has had on our financial position and results of operations through September 30, 2020.

- We sold approximately \$171.2 million of MBS during the three months ended March 31, 2020, realizing losses of approximately \$5.8 million. Substantially all of the realized losses were a direct result of the adverse MBS market conditions associated with COVID-19. We had no additional sales of MBS during the six months ended September 30, 2020.
- Our MBS portfolio had a fair market value of approximately \$73.1 million as of September 30, 2020, compared to \$52.8 million as of June 30, 2020, \$54.4 million as of March 31, 2020, and \$217.8 million as of December 31, 2019.
- Our outstanding balances under our repurchase agreement borrowings as of September 30, 2020 were approximately \$70.7 million, compared to \$51.6 million as of June 30, 2020, \$52.4 million as of March 31, 2020, and \$210.0 million as of December 31, 2019.
- We recorded an additional valuation allowance against our deferred tax assets of approximately \$11.2 million during the three months ended March 31, 2020. We did not record any additional valuation allowance during the six months ended September 30, 2020.
- Our stockholders' equity was \$22.4 million as of September 30, 2020, \$21.1 million as of June 30, 2020, \$17.6 million as of March 31, 2020, and \$40.0 million as of December 31, 2019.

Largely as a result of actions taken by the Federal Reserve (the "Fed") in late March, Agency MBS valuations have increased and the market for these assets has stabilized.

In response to the Shelter in Place order issued in Florida in March 2020, management has invoked the Company's Disaster Recovery Plan and its employees are working remotely. Prior planning resulted in the successful implementation of this plan and key operational team members maintain daily communication.

In addition, President Trump signed into law the Coronavirus Aid, Relief, and Economic Security (CARES) Act, which will provide billions of dollars of relief to individuals, businesses, state and local governments, and the health care system suffering the impact of the pandemic, including mortgage loan forbearance and modification programs to qualifying borrowers who may have difficulty making their loan payments. On April 13, 2020, the Company received \$152,000 through the Paycheck Protection Program of the CARES Act in the form of a low interest loan. The Company has evaluated the other provisions of the CARES Act and does not believe it will have material effect on our financial statements. The Federal Housing Financing Agency (the "FHFA") has instructed the GSEs on how they will handle servicer advances for loans that back Agency RMBS that enter into forbearance, which should limit prepayments during the forbearance period that could have resulted otherwise. During the forbearance period the Company will continue to receive scheduled principal and interest each month on its Agency RMBS securities. There can be no assurance as to how, in the long term, these and other actions by the U.S. government will affect the efficiency, liquidity and stability of the financial and mortgage markets. To the extent the financial or mortgage markets do not respond favorably to any of these actions, or such actions do not function as intended, our business, results of operations and financial condition may continue to be materially adversely affected.

### **Stock Repurchase Plan**

On March 26, 2018, the Board of Directors of the Company approved a Stock Repurchase Plan ("Repurchase Plan"). Pursuant to Repurchase Plan, we may purchase up to 500,000 shares of the Company's Class A Common Stock from time to time, subject to certain limitations imposed by Rule 10b-18 of the Securities Exchange Act of 1934. Share repurchases may be executed through various means, including, without limitation, open market transactions. The Repurchase Plan does not obligate the Company to purchase any shares. The Repurchase Plan was originally set to expire on November 15, 2018, but it has been extended by the Board of Directors and it is currently set to expire on November 15, 2021.

Through September 30, 2020, the Company repurchased a total of 70,404 shares at an aggregate cost of approximately \$166,945, including commissions and fees, for a weighted average price of \$2.37 per share.

## Factors that Affect our Results of Operations and Financial Condition

A variety of industry and economic factors (in addition to those related to the COVID-19 pandemic) may impact our results of operations and financial condition. These factors include:

- interest rate trends;
- the difference between Agency MBS yields and our funding and hedging costs;
- competition for, and supply of, investments in Agency MBS;
- actions taken by the U.S. government, including the presidential administration, the Fed, the Federal Open Market Committee (the “FOMC”), the Federal Housing Finance Agency (the “FHFA”) and the U.S. Treasury;
- prepayment rates on mortgages underlying our Agency MBS, and credit trends insofar as they affect prepayment rates; and
- the equity markets and the ability of Orchid to raise additional capital; and
- other market developments.

In addition, a variety of factors relating to our business may also impact our results of operations and financial condition. These factors include:

- our degree of leverage;
- our access to funding and borrowing capacity;
- our borrowing costs;
- our hedging activities;
- the market value of our investments;
- the requirements to qualify for a registration exemption under the Investment Company Act;
- our ability to use net operating loss carryforwards and net capital loss carryforwards to reduce our taxable income;
- the impact of possible future changes in tax laws or tax rates; and
- our ability to manage the portfolio of Orchid and maintain our role as manager.

## Results of Operations

Described below are the Company’s results of operations for the nine and three months ended September 30, 2020, as compared to the nine and three months ended September 30, 2019.

### Net (Loss) Income Summary

Consolidated net loss for the nine months ended September 30, 2020 was \$17.5 million, or \$1.51 basic and diluted loss per share of Class A Common Stock, as compared to consolidated net income of \$0.3 million, or \$0.03 basic and diluted income per share of Class A Common Stock, for the nine months ended September 30, 2019.

Consolidated net income for the three months ended September 30, 2020 was \$1.3 million, or \$0.11 basic and diluted income per share of Class A Common Stock, as compared to consolidated net loss of \$0.8 million, or \$0.07 basic and diluted loss per share of Class A Common Stock, for the three months ended September 30, 2019.

The components of net (loss) income for the nine and three months ended September 30, 2020 and 2019, along with the changes in those components are presented in the table below:

(in thousands)

|   | Nine Months Ended September 30, |          |             | Three Months Ended September 30, |          |          |
|---|---------------------------------|----------|-------------|----------------------------------|----------|----------|
|   | 2020                            | 2019     | Change      | 2020                             | 2019     | Change   |
| Advisory services revenues                    | \$ 4,969                        | \$ 5,052 | \$ (83)     | \$ 1,629                         | \$ 1,791 | \$ (162) |
| Interest and dividend income                  | 4,414                           | 7,065    | (2,651)     | 1,097                            | 2,011    | (914)    |
| Interest expense                              | (1,924)                         | (4,850)  | 2,926       | (304)                            | (1,391)  | 1,087    |
| Net revenues                                  | 7,459                           | 7,267    | 192         | 2,422                            | 2,411    | 11       |
| Other (expense) income                        | (10,703)                        | (1,155)  | (9,548)     | 1,119                            | (1,039)  | 2,158    |
| Expenses                                      | (5,007)                         | (4,825)  | (182)       | (1,615)                          | (1,606)  | (9)      |
| Net (loss) income before income tax provision | (8,251)                         | 1,287    | (9,538)     | 1,926                            | (234)    | 2,160    |
| Income tax provision                          | 9,296                           | 942      | 8,354       | 608                              | 538      | 70       |
| Net (loss) income                             | \$ (17,547)                     | \$ 345   | \$ (17,892) | \$ 1,318                         | \$ (772) | \$ 2,090 |

## GAAP and Non-GAAP Reconciliation

### *Economic Interest Expense and Economic Net Interest Income*

We use derivative instruments, specifically Eurodollar and Treasury Note (“T-Note”) futures contracts and TBA short positions to hedge a portion of the interest rate risk on repurchase agreements in a rising rate environment.

We have not designated our derivative financial instruments as hedge accounting relationships, but rather hold them for economic hedging purposes. Changes in fair value of these instruments are presented in a separate line item in our consolidated statements of operations and not included in interest expense. As such, for financial reporting purposes, interest expense and cost of funds are not impacted by the fluctuation in value of the derivative instruments.

For the purpose of computing economic net interest income and ratios relating to cost of funds measures, GAAP interest expense has been adjusted to reflect the realized and unrealized gains or losses on certain derivative instruments the Company uses that pertain to each period presented. We believe that adjusting our interest expense for the periods presented by the gains or losses on these derivative instruments would not accurately reflect our economic interest expense for these periods. The reason is that these derivative instruments may cover periods that extend into the future, not just the current period. Any realized or unrealized gains or losses on the instruments reflect the change in market value of the instrument caused by changes in underlying interest rates applicable to the term covered by the instrument, not just the current period.

For each period presented, we have combined the effects of the derivative financial instruments in place for the respective period with the actual interest expense incurred on borrowings to reflect total economic interest expense for the applicable period. Interest expense, including the effect of derivative instruments for the period, is referred to as economic interest expense. Net interest income, when calculated to include the effect of derivative instruments for the period, is referred to as economic net interest income. This presentation includes gains or losses on all contracts in effect during the reporting period, covering the current period as well as periods in the future.



We believe that economic interest expense and economic net interest income provide meaningful information to consider, in addition to the respective amounts prepared in accordance with GAAP. The non-GAAP measures help management to evaluate its financial position and performance without the effects of certain transactions and GAAP adjustments that are not necessarily indicative of our current investment portfolio or operations. The unrealized gains or losses on derivative instruments presented in our consolidated statements of operations are not necessarily representative of the total interest rate expense that we will ultimately realize. This is because as interest rates move up or down in the future, the gains or losses we ultimately realize, and which will affect our total interest rate expense in future periods, may differ from the unrealized gains or losses recognized as of the reporting date.

Our presentation of the economic value of our hedging strategy has important limitations. First, other market participants may calculate economic interest expense and economic net interest income differently than the way we calculate them. Second, while we believe that the calculation of the economic value of our hedging strategy described above helps to present our financial position and performance, it may be of limited usefulness as an analytical tool. Therefore, the economic value of our investment strategy should not be viewed in isolation and is not a substitute for interest expense and net interest income computed in accordance with GAAP.

The tables below present a reconciliation of the adjustments to interest expense shown for each period relative to our derivative instruments, and the consolidated statements of operations line item, gains (losses) on derivative instruments, calculated in accordance with GAAP for each quarter in 2020 and 2019. As a result of the market turmoil during the first quarter of 2020 several hedge positions were closed. However, the hedges closed were hedges that covered periods well beyond the first quarter of 2020. Accordingly, the open equity at the time these hedges were closed will result in adjustments to economic interest expense through the balance of their respective original hedge periods. Since the Company's portfolio was significantly reduced during the first quarter of 2020, the effect of applying the open equity at the time of closure of these hedge instruments to the current, and much smaller, repurchase agreement interest expense amounts could materially impact the economic interest amounts reported below.

**Gains (Losses) on Derivative Instruments - Recognized in Consolidated Statement of Operations (GAAP)**

*(in thousands)*

|                           | <b>Recognized in<br/>Statement of<br/>Operations<br/>(GAAP)</b> | <b>TBA<br/>Securities<br/>Loss</b> | <b>Futures<br/>Contracts</b> |
|---------------------------|---|------------------------------------|------------------------------|
| <b>Three Months Ended</b> |   |                                    |                              |
| September 30, 2020        | \$ -  | \$ -                               | \$ -                         |
| June 30, 2020             | (2)   | -                                  | (2)                          |
| March 31, 2020            | (5,291)   | (1,441)                            | (3,850)                      |
| December 31, 2019         | 287   | (192)                              | 479                          |
| September 30, 2019        | (483)   | (204)                              | (279)                        |
| June 30, 2019             | (3,364)   | (734)                              | (2,630)                      |
| March 31, 2019            | (2,258)   | (1,067)                            | (1,191)                      |

*(in thousands)*

|                          | <b>Recognized in<br/>Statement of<br/>Operations<br/>(GAAP)</b> | <b>TBA<br/>Securities<br/>Loss</b> | <b>Futures<br/>Contracts</b> |
|--------------------------|---|------------------------------------|------------------------------|
| <b>Nine Months Ended</b> |   |                                    |                              |
| September 30, 2020       | \$ (5,292)  | \$ (1,441)                         | \$ (3,851)                   |
| September 30, 2019       | (6,105)   | (2,005)                            | (4,100)                      |

**Gains (Losses) on Derivative Instruments - Attributed to Current Period (Non-GAAP)**

(in thousands)

| Three Months Ended | Attributed to Current Period (Non-GAAP) |                |            | Attributed to Future Periods (Non-GAAP) |                |          | Statement of Operations |
|--------------------|---|----------------|------------|---|----------------|----------|-------------------------|
|                    | Repurchase Agreements                   | Long-Term Debt | Total      | Repurchase Agreements                   | Long-Term Debt | Total    |                         |
| September 30, 2020 | \$ (1,065)                              | \$ (40)        | \$ (1,105) | \$ 1,065                                | \$ 40          | \$ 1,105 | \$ -                    |
| June 30, 2020      | (456)                                   | (40)           | (496)      | 456                                     | 38             | 494      | (2)                     |
| March 31, 2020     | (456)                                   | (40)           | (496)      | (2,879)                                 | (475)          | (3,354)  | (3,850)                 |
| December 31, 2019  | 510                                     | 56             | 566        | (50)                                    | (37)           | (87)     | 479                     |
| September 30, 2019 | (124)                                   | 61             | (63)       | (155)                                   | (61)           | (216)    | (279)                   |
| June 30, 2019      | (226)                                   | 43             | (183)      | (2,215)                                 | (232)          | (2,447)  | (2,630)                 |
| March 31, 2019     | 5                                       | 65             | 70         | (976)                                   | (285)          | (1,261)  | (1,191)                 |

(in thousands)

| Nine Months Ended  | Junior Subordinated   |          |            | Junior Subordinated   |          |            | Statement of Operations |
|--------------------|-----------------------|----------|------------|-----------------------|----------|------------|-------------------------|
|                    | Repurchase Agreements | Debt     | Total      | Repurchase Agreements | Debt     | Total      |                         |
| September 30, 2020 | \$ (1,977)            | \$ (120) | \$ (2,097) | \$ (1,358)            | \$ (396) | \$ (1,754) | \$ (3,851)              |
| September 30, 2019 | (345)                 | 169      | (176)      | (3,346)               | (578)    | (3,924)    | (4,100)                 |

**Economic Net Portfolio Interest Income**

(in thousands)

| Three Months Ended | Interest Expense on Repurchase Agreements |            |  |                               | Net Portfolio Interest Income |                               |
|--------------------|---|------------|--|-------------------------------|-------------------------------|-------------------------------|
|                    | Interest Income                           | GAAP Basis | Effect of Non-GAAP Hedges <sup>(1)</sup> | Economic Basis <sup>(2)</sup> | GAAP Basis                    | Economic Basis <sup>(3)</sup> |
| September 30, 2020 | \$ 604                                    | \$ 43      | \$ (1,065)                               | \$ 1,108                      | \$ 561                        | \$ (504)                      |
| June 30, 2020      | 523                                       | 60         | (456)                                    | 516                           | 463                           | 7                             |
| March 31, 2020     | 2,040                                     | 928        | (456)                                    | 1,384                         | 1,112                         | 656                           |
| December 31, 2019  | 1,899                                     | 948        | 510                                      | 438                           | 951                           | 1,461                         |
| September 30, 2019 | 1,646                                     | 1,002      | (124)                                    | 1,126                         | 644                           | 520                           |
| June 30, 2019      | 2,134                                     | 1,340      | (226)                                    | 1,566                         | 794                           | 568                           |
| March 31, 2019     | 2,190                                     | 1,313      | 5  | 1,308                         | 877                           | 882                           |

(in thousands)

| Nine Months Ended  | Interest Expense on Repurchase Agreements |            |  |                               | Net Portfolio Interest Income |                               |
|--------------------|---|------------|--|-------------------------------|-------------------------------|-------------------------------|
|                    | Interest Income                           | GAAP Basis | Effect of Non-GAAP Hedges <sup>(1)</sup> | Economic Basis <sup>(2)</sup> | GAAP Basis                    | Economic Basis <sup>(3)</sup> |
| September 30, 2020 | \$ 3,167                                  | \$ 1,030   | \$ (1,978)                               | \$ 3,008                      | \$ 2,137                      | \$ 159                        |
| September 30, 2019 | 5,970                                     | 3,655      | (345)                                    | 4,000                         | 2,315                         | 1,970                         |

(1) Reflects the effect of derivative instrument hedges for only the period presented.

(2) Calculated by subtracting the effect of derivative instrument hedges attributed to the period presented from GAAP interest expense.

(3) Calculated by adding the effect of derivative instrument hedges attributed to the period presented to GAAP net portfolio interest income.

**Economic Net Interest Income**

(in thousands)

| Three Months Ended | Net Portfolio Interest Income |                               | Interest Expense on Long-Term Debt |  |                               | Net Interest Income (Loss) |                               |
|--------------------|-------------------------------|-------------------------------|------------------------------------|--|-------------------------------|----------------------------|-------------------------------|
|                    | GAAP Basis                    | Economic Basis <sup>(1)</sup> | GAAP Basis                         | Effect of Non-GAAP Hedges <sup>(2)</sup> | Economic Basis <sup>(3)</sup> | GAAP Basis                 | Economic Basis <sup>(4)</sup> |
|                    | September 30, 2020            | \$ 561                        | \$ (504)                           | \$ 261                                   | \$ (40)                       | \$ 301                     | \$ 300                        |
| June 30, 2020      | 463                           | 7                             | 282                                | (40)                                     | 322                           | 181                        | (315)                         |
| March 31, 2020     | 1,112                         | 656                           | 350                                | (40)                                     | 390                           | 762                        | 266                           |
| December 31, 2019  | 951                           | 1,461                         | 376                                | 56                                       | 320                           | 575                        | 1,141                         |
| September 30, 2019 | 644                           | 520                           | 390                                | 61                                       | 329                           | 254                        | 191                           |
| June 30, 2019      | 794                           | 568                           | 400                                | 43                                       | 357                           | 394                        | 211                           |
| March 31, 2019     | 877                           | 882                           | 406                                | 65                                       | 341                           | 471                        | 541                           |

(in thousands)

| Nine Months Ended  | Net Portfolio Interest Income |                               | Interest Expense on Junior Subordinated Notes |  |                               | Net Interest Income (Loss) |                               |
|--------------------|-------------------------------|-------------------------------|---|--|-------------------------------|----------------------------|-------------------------------|
|                    | GAAP Basis                    | Economic Basis <sup>(1)</sup> | GAAP Basis                                    | Effect of Non-GAAP Hedges <sup>(2)</sup> | Economic Basis <sup>(3)</sup> | GAAP Basis                 | Economic Basis <sup>(4)</sup> |
|                    | September 30, 2020            | \$ 2,137                      | \$ 159  | \$ 893                                   | \$ (120)                      | \$ 1,013                   | \$ 1,244                      |
| September 30, 2019 | 2,315                         | 1,970                         | 1,196   | 169                                      | 1,027                         | 1,119                      | 943                           |

(1) Calculated by adding the effect of derivative instrument hedges attributed to the period presented to GAAP net portfolio interest income.

(2) Reflects the effect of derivative instrument hedges for only the period presented.

(3) Calculated by subtracting the effect of derivative instrument hedges attributed to the period presented from GAAP interest expense.

(4) Calculated by adding the effect of derivative instrument hedges attributed to the period presented to GAAP net interest income.

**Segment Information**

We have two operating segments. The asset management segment includes the investment advisory services provided by Bimini Advisors to Orchid and Royal Palm. The investment portfolio segment includes the investment activities conducted by Royal Palm. Segment information for the nine months ended September 30, 2020 and 2019 is as follows:

(in thousands)

|  | Asset Management | Investment Portfolio | Corporate            | Eliminations | Total      |
|--|------------------|----------------------|----------------------|--------------|------------|
| <b>2020</b>  |                  |                      |                      |              |            |
| Advisory services, external customers                      | \$ 4,969         | \$ -                 | \$ -                 | \$ -         | \$ 4,969   |
| Advisory services, other operating segments <sup>(1)</sup> | 116              | -                    | -                    | (116)        | -          |
| Interest and dividend income                               | -                | 4,414                | -                    | -            | 4,414      |
| Interest expense   | -                | (1,030)              | (893) <sup>(2)</sup> | -            | (1,923)    |
| Net revenues   | 5,085            | 3,384                | (893)                | (116)        | 7,460      |
| Other  | -                | (10,238)             | (466) <sup>(3)</sup> | -            | (10,704)   |
| Operating expenses <sup>(4)</sup>                          | (2,632)          | (2,375)              | -                    | -            | (5,007)    |
| Intercompany expenses <sup>(1)</sup>                       | -                | (116)                | -                    | 116          | -          |
| Income (loss) before income taxes                          | \$ 2,453         | \$ (9,345)           | \$ (1,359)           | \$ -         | \$ (8,251) |

|  | Asset<br>Management | Investment<br>Portfolio | Corporate              | Eliminations | Total    |
|--|---------------------|-------------------------|------------------------|--------------|----------|
| <b>2019</b>  |                     |                         |                        |              |          |
| Advisory services, external customers                      | \$ 5,052            | \$ -                    | \$ -                   | \$ -         | \$ 5,052 |
| Advisory services, other operating segments <sup>(1)</sup> | 200                 | -                       | -                      | (200)        | -        |
| Interest and dividend income                               | -                   | 7,064                   | 1                      | -            | 7,065    |
| Interest expense   | -                   | (3,655)                 | (1,195) <sup>(2)</sup> | -            | (4,850)  |
| Net revenues   | 5,252               | 3,409                   | (1,194)                | (200)        | 7,267    |
| Other  | -                   | (419)                   | (736) <sup>(3)</sup>   | -            | (1,155)  |
| Operating expenses <sup>(4)</sup>                          | (2,019)             | (2,806)                 | -                      | -            | (4,825)  |
| Intercompany expenses <sup>(1)</sup>                       | -                   | (200)                   | -                      | 200          | -        |
| Income (loss) before income taxes                          | \$ 3,233            | \$ (16)                 | \$ (1,930)             | \$ -         | \$ 1,287 |

Segment information for the three months ended September 30, 2020 and 2019 is as follows:

(in thousands)

|  | Asset<br>Management | Investment<br>Portfolio | Corporate            | Eliminations | Total    |
|--|---------------------|-------------------------|----------------------|--------------|----------|
| <b>2020</b>  |                     |                         |                      |              |          |
| Advisory services, external customers                      | \$ 1,629            | \$ -                    | \$ -                 | \$ -         | \$ 1,629 |
| Advisory services, other operating segments <sup>(1)</sup> | 32                  | -                       | -                    | (32)         | -        |
| Interest and dividend income                               | -                   | 1,097                   | -                    | -            | 1,097    |
| Interest expense   | -                   | (43)                    | (261) <sup>(2)</sup> | -            | (304)    |
| Net revenues   | 1,661               | 1,054                   | (261)                | (32)         | 2,422    |
| Other  | -                   | 1,070                   | 49 <sup>(3)</sup>    | -            | 1,119    |
| Operating expenses <sup>(4)</sup>                          | (956)               | (659)                   | -                    | -            | (1,615)  |
| Intercompany expenses <sup>(1)</sup>                       | -                   | (32)                    | -                    | 32           | -        |
| Income (loss) before income taxes                          | \$ 705              | \$ 1,433                | \$ (212)             | \$ -         | \$ 1,926 |

|  | Asset<br>Management | Investment<br>Portfolio | Corporate            | Eliminations | Total    |
|--|---------------------|-------------------------|----------------------|--------------|----------|
| <b>2019</b>  |                     |                         |                      |              |          |
| Advisory services, external customers                      | \$ 1,791            | \$ -                    | \$ -                 | \$ -         | \$ 1,791 |
| Advisory services, other operating segments <sup>(1)</sup> | 63                  | -                       | -                    | (63)         | -        |
| Interest and dividend income                               | -                   | 2,011                   | -                    | -            | 2,011    |
| Interest expense   | -                   | (1,002)                 | (389) <sup>(2)</sup> | -            | (1,391)  |
| Net revenues   | 1,854               | 1,009                   | (389)                | (63)         | 2,411    |
| Other  | -                   | (438)                   | (601) <sup>(3)</sup> | -            | (1,039)  |
| Operating expenses <sup>(4)</sup>                          | (754)               | (852)                   | -                    | -            | (1,606)  |
| Intercompany expenses <sup>(1)</sup>                       | -                   | (63)                    | -                    | 63           | -        |
| Income (loss) before income taxes                          | \$ 1,100            | \$ (344)                | \$ (990)             | \$ -         | \$ (234) |

(1) Includes advisory services revenue received by Bimini Advisors from Royal Palm.

(2) Includes interest on long-term debt.

(3) Includes gains (losses) on Eurodollar futures contracts entered into as a hedge on junior subordinated notes and fair value adjustments on retained interests in securitizations.

(4) Corporate expenses are allocated based on each segment's proportional share of total revenues.

Assets in each reportable segment were as follows:

(in thousands)

|                    | Asset<br>Management | Investment<br>Portfolio | Corporate | Total      |
|--------------------|---------------------|-------------------------|-----------|------------|
| September 30, 2020 | \$ 1,474            | \$ 107,414              | \$ 13,275 | \$ 122,163 |
| December 31, 2019  | 1,457               | 263,223                 | 14,809    | 279,489    |

### Asset Management Segment

#### Advisory Services Revenue

Advisory services revenue consists of management fees and overhead reimbursements charged to Orchid for the management of its portfolio pursuant to the terms of a management agreement. We receive a monthly management fee in the amount of:

- One-twelfth of 1.5% of the first \$250 million of Orchid's month-end equity, as defined in the management agreement,
- One-twelfth of 1.25% of Orchid's month-end equity that is greater than \$250 million and less than or equal to \$500 million, and
- One-twelfth of 1.00% of Orchid's month-end equity that is greater than \$500 million.

In addition, Orchid is obligated to reimburse us for any direct expenses incurred on its behalf and to pay to us an amount equal to Orchid's pro rata portion of certain overhead costs set forth in the management agreement. The management agreement has been renewed through February 2021 and provides for automatic one-year extension options. Should Orchid terminate the management agreement without cause, it will be obligated to pay to us a termination fee equal to three times the average annual management fee, as defined in the management agreement, before or on the last day of the automatic renewal term.

Orchid has reported its September 30, 2020 stockholders' equity to be approximately \$376.7 million, a decrease of approximately 5% from December 31, 2019. Because of this decrease, Bimini expects to receive a proportional decrease in its management fee revenue going forward until Orchid is able to grow its equity base.

The following table summarizes the advisory services revenue received from Orchid in each quarter during 2020 and 2019 and in the nine months ended September 30, 2020 and 2019.

(in thousands)

| Three Months Ended | Average<br>Orchid<br>MBS | Average<br>Orchid<br>Equity | Advisory Services |                        | Total    |
|--------------------|--------------------------|-----------------------------|-------------------|------------------------|----------|
|                    |                          |                             | Management<br>Fee | Overhead<br>Allocation |          |
| September 30, 2020 | \$ 3,422,564             | \$ 368,588                  | \$ 1,252          | \$ 377                 | \$ 1,629 |
| June 30, 2020      | 3,126,779                | 361,093                     | 1,268             | 347                    | 1,615    |
| March 31, 2020     | 3,269,859                | 376,673                     | 1,377             | 348                    | 1,725    |
| December 31, 2019  | 3,705,920                | 414,018                     | 1,477             | 379                    | 1,856    |
| September 30, 2019 | 3,674,087                | 394,788                     | 1,440             | 351                    | 1,791    |
| June 30, 2019      | 3,307,885                | 363,961                     | 1,326             | 328                    | 1,654    |
| March 31, 2019     | 3,051,509                | 363,204                     | 1,285             | 322                    | 1,607    |

(in thousands)

| Nine Months Ended  | Average<br>Orchid<br>MBS | Average<br>Orchid<br>Equity | Advisory Services |                        | Total    |
|--------------------|--------------------------|-----------------------------|-------------------|------------------------|----------|
|                    |                          |                             | Management<br>Fee | Overhead<br>Allocation |          |
| September 30, 2020 | \$ 3,273,068             | \$ 368,785                  | \$ 3,897          | \$ 1,072               | \$ 4,969 |
| September 30, 2019 | 3,344,494                | 373,984                     | 4,051             | 1,001                  | 5,052    |

## Investment Portfolio Segment

### Net Portfolio Interest Income

We define net portfolio interest income as interest income on MBS less interest expense on repurchase agreement funding. During the nine months ended September 30, 2020, we generated \$2.1 million of net portfolio interest income, consisting of \$3.2 million of interest income from MBS assets offset by \$1.0 million of interest expense on repurchase liabilities. For the comparable period ended September 30, 2019, we generated \$2.3 million of net portfolio interest income, consisting of \$6.0 million of interest income from MBS assets offset by \$3.7 million of interest expense on repurchase liabilities. The \$2.8 million decrease in interest income for the nine months ended September 30, 2020 was due to a \$119.2 million decrease in average MBS balances, partially offset by a 110 basis point ("bp") increase in yields earned on the portfolio. The \$2.6 million decrease in interest expense for the nine months ended September 30, 2020 was due to a combination of a \$111.0 million decrease in average repurchase liabilities and an 84 bp decrease in cost of funds.

Our economic interest expense on repurchase liabilities for the nine months ended September 30, 2020 and 2019 was \$3.0 million and \$4.0 million, respectively, resulting in \$0.2 million and \$2.0 million of economic net portfolio interest income, respectively.

During the three months ended September 30, 2020, we generated \$0.6 million of net portfolio interest income, consisting of \$0.6 million of interest income from MBS assets offset by approximately \$43,000 of interest expense on repurchase liabilities. For the three months ended September 30, 2019, we generated \$0.6 million of net portfolio interest income, consisting of \$1.6 million of interest income from MBS assets offset by \$1.0 million of interest expense on repurchase liabilities. The \$1.0 million decrease in interest income for the three months ended September 30, 2020 was due to a \$124.2 million decrease in average MBS balances, partially offset by a 32 bp increase in yields earned on the portfolio. The \$1 million decrease in interest expense for the nine months ended September 30, 2020 was due to a combination of a \$116.4 million decrease in average repurchase liabilities and a 198 bp decrease in cost of funds.

Our economic interest expense on repurchase liabilities for the three months ended September 30, 2020 and 2019 was \$1.1 million and \$1.1 million, respectively, resulting in \$0.5 million of economic net portfolio interest expense and \$0.5 million of economic net portfolio interest income, respectively.

The tables below provide information on our portfolio average balances, interest income, yield on assets, average repurchase agreement balances, interest expense, cost of funds, net interest income and net interest rate spread for the nine months ended September 30, 2020 and 2019 and each quarter in 2020 and 2019 on both a GAAP and economic basis.

(\$ in thousands)

| Three Months Ended | Average MBS Held <sup>(1)</sup> | Interest Income <sup>(2)</sup> | Yield on Average MBS | Average Repurchase Agreements <sup>(1)</sup> | Interest Expense |                               | Average Cost of Funds |                               |
|--------------------|---------------------------------|--------------------------------|----------------------|--|------------------|-------------------------------|-----------------------|-------------------------------|
|                    |                                 |                                |                      |  | GAAP Basis       | Economic Basis <sup>(2)</sup> | GAAP Basis            | Economic Basis <sup>(3)</sup> |
| September 30, 2020 | \$ 62,981                       | \$ 604                         | 3.84%                | \$ 61,151                                    | \$ 43            | \$ 1,108                      | 0.28%                 | 7.24%                         |
| June 30, 2020      | 53,630                          | 523                            | 3.90%                | 51,987                                       | 60               | 516                           | 0.46%                 | 3.97%                         |
| March 31, 2020     | 136,142                         | 2,040                          | 5.99%                | 131,156                                      | 928              | 1,384                         | 2.83%                 | 4.22%                         |
| December 31, 2019  | 190,534                         | 1,898                          | 3.99%                | 182,215                                      | 948              | 438                           | 2.08%                 | 0.96%                         |
| September 30, 2019 | 187,199                         | 1,646                          | 3.52%                | 177,566                                      | 1,002            | 1,126                         | 2.26%                 | 2.54%                         |
| June 30, 2019      | 211,406                         | 2,134                          | 4.04%                | 199,901                                      | 1,340            | 1,566                         | 2.68%                 | 3.13%                         |
| March 31, 2019     | 212,033                         | 2,190                          | 4.13%                | 199,771                                      | 1,313            | 1,308                         | 2.63%                 | 2.62%                         |

(\$ in thousands)

| Nine Months Ended  | Average MBS Held <sup>(1)</sup> | Interest Income <sup>(2)</sup> | Yield on Average MBS | Average Repurchase Agreements <sup>(1)</sup> | Interest Expense |                               | Average Cost of Funds |                               |
|--------------------|---------------------------------|--------------------------------|----------------------|--|------------------|-------------------------------|-----------------------|-------------------------------|
|                    |                                 |                                |                      |  | GAAP Basis       | Economic Basis <sup>(2)</sup> | GAAP Basis            | Economic Basis <sup>(3)</sup> |
| September 30, 2020 | \$ 84,251                       | \$ 3,167                       | 5.01%                | \$ 81,431                                    | \$ 1,030         | \$ 3,008                      | 1.69%                 | 4.92%                         |
| September 30, 2019 | 203,546                         | 5,970                          | 3.91%                | 192,413                                      | 3,655            | 4,000                         | 2.53%                 | 2.77%                         |

(\$ in thousands)

| Three Months Ended | Net Portfolio Interest Income |                               | Net Portfolio Interest Spread |                               |
|--------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                    | GAAP Basis                    | Economic Basis <sup>(2)</sup> | GAAP Basis                    | Economic Basis <sup>(4)</sup> |
|                    | September 30, 2020            | \$ 561                        | \$ (504)                      | 3.56%                         |
| June 30, 2020      | 463                           | 7                             | 3.44%                         | 3.44%                         |
| March 31, 2020     | 1,112                         | 656                           | 3.16%                         | 1.77%                         |
| December 31, 2019  | 951                           | 1,461                         | 1.91%                         | 3.03%                         |
| September 30, 2019 | 644                           | 520                           | 1.26%                         | 0.98%                         |
| June 30, 2019      | 794                           | 568                           | 1.36%                         | 0.91%                         |
| March 31, 2019     | 877                           | 882                           | 1.50%                         | 1.51%                         |

(\$ in thousands)

| Nine Months Ended  | Net Portfolio Interest Income |                               | Net Portfolio Interest Spread |                               |
|--------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                    | GAAP Basis                    | Economic Basis <sup>(2)</sup> | GAAP Basis                    | Economic Basis <sup>(4)</sup> |
|                    | September 30, 2020            | \$ 2,137                      | \$ 159                        | 3.32%                         |
| September 30, 2019 | 2,315                         | 1,970                         | 1.38%                         | 1.14%                         |

- (1) Portfolio yields and costs of borrowings presented in the tables above and the tables on pages 37 and 38 are calculated based on the average balances of the underlying investment portfolio/repurchase agreement balances and are annualized for the periods presented. Average balances for quarterly periods are calculated using two data points, the beginning and ending balances.
- (2) Economic interest expense and economic net interest income presented in the tables above and the tables on page 38 include the effect of derivative instrument hedges for only the period presented.
- (3) Represents interest cost of our borrowings and the effect of derivative instrument hedges attributed to the period related to hedging activities divided by average MBS.
- (4) Economic net interest spread is calculated by subtracting average economic cost of funds from yield on average MBS.

#### Interest Income and Average Earning Asset Yield

Our interest income was \$3.2 million for the nine months ended September 30, 2020 and \$6.0 million for the nine months ended September 30, 2019. Average MBS holdings were \$84.3 million and \$203.5 million for the nine months ended September 30, 2020 and 2019, respectively. The \$2.8 million decrease in interest income was due to a \$119.2 million decrease in average MBS holdings, partially offset by a 110 bp increase in yields.

Our interest income was \$0.6 million for the three months ended September 30, 2020 and \$1.6 million for the three months ended September 30, 2019. Average MBS holdings were \$63.0 million and \$187.2 million for the three months ended September 30, 2020 and 2019, respectively. The \$1.0 million decrease in interest income was due to a \$124.2 million decrease in average MBS holdings, partially offset by a 32 bp increase in yields.

The tables below present the average portfolio size, income and yields of our respective sub-portfolios, consisting of structured MBS and PT MBS, for the nine months ended September 30, 2020 and 2019, and for each quarter during 2020 and 2019.

(\$ in thousands)

| Three Months Ended | Average MBS Held |            |           | Interest Income |            |        | Realized Yield on Average MBS |            |       |
|--------------------|------------------|------------|-----------|-----------------|------------|--------|-------------------------------|------------|-------|
|                    | PT               | Structured | Total     | PT              | Structured | Total  | PT                            | Structured | Total |
|                    | MBS              | MBS        |           | MBS             | MBS        |        | MBS                           |            |       |
| September 30, 2020 | \$ 62,564        | \$ 417     | \$ 62,981 | \$ 588          | \$ 16      | \$ 604 | 3.76%                         | 15.35%     | 3.84% |
| June 30, 2020      | 53,101           | 529        | 53,630    | 502             | 21         | 523    | 3.78%                         | 16.12%     | 3.90% |
| March 31, 2020     | 135,044          | 1,098      | 136,142   | 2,029           | 11         | 2,040  | 6.01%                         | 3.93%      | 5.99% |
| December 31, 2019  | 188,884          | 1,650      | 190,534   | 1,870           | 28         | 1,898  | 3.96%                         | 6.90%      | 3.99% |
| September 30, 2019 | 185,309          | 1,890      | 187,199   | 1,652           | (6)        | 1,646  | 3.57%                         | (1.15)%    | 3.52% |
| June 30, 2019      | 209,171          | 2,235      | 211,406   | 2,111           | 23         | 2,134  | 4.04%                         | 4.01%      | 4.04% |
| March 31, 2019     | 209,469          | 2,564      | 212,033   | 2,143           | 47         | 2,190  | 4.09%                         | 7.42%      | 4.13% |

(\$ in thousands)

| Nine Months Ended  | Average MBS Held |            |           | Interest Income |            |          | Realized Yield on Average MBS |            |       |
|--------------------|------------------|------------|-----------|-----------------|------------|----------|-------------------------------|------------|-------|
|                    | PT               | Structured | Total     | PT              | Structured | Total    | PT                            | Structured | Total |
|                    | MBS              | MBS        |           | MBS             | MBS        |          | MBS                           |            |       |
| September 30, 2020 | \$ 83,570        | \$ 681     | \$ 84,251 | \$ 3,119        | \$ 48      | \$ 3,167 | 4.98%                         | 9.42%      | 5.01% |
| September 30, 2019 | 201,316          | 2,230      | 203,546   | 5,906           | 64         | 5,970    | 3.91%                         | 3.86%      | 3.91% |

#### Interest Expense on Repurchase Agreements and the Cost of Funds

Our average outstanding balances under repurchase agreements were \$81.4 million and \$192.4 million, generating interest expense of \$1.0 million and \$3.7 million for the nine months ended September 30, 2020 and 2019, respectively. Our average cost of funds was 1.69% and 2.53% for nine months ended September 30, 2020 and 2019, respectively. There was an 84 bp decrease in the average cost of funds and a \$111.0 million decrease in average outstanding repurchase agreements during the nine months ended September 30, 2020, compared to the nine months ended September 30, 2019.

Our economic interest expense was \$3.0 million and \$4.0 million for the nine months ended September 30, 2020 and 2019, respectively. There was a 215 bp increase in the average economic cost of funds to 4.92% for the nine months ended September 30, 2020 from 2.77% for the nine months ended September 30, 2019. The \$1.0 million decrease in economic interest expense was due to the \$111.0 million decrease in average outstanding repurchase agreements during the nine months ended September 30, 2020, combined with the negative performance of our derivative holdings attributed to the current period.

Our average outstanding balances under repurchase agreements were \$61.2 million and \$177.6 million, generating interest expense of approximately \$43,000 and \$1.0 million for the three months ended September 30, 2020 and 2019, respectively. Our average cost of funds was 0.28% and 2.26% for three months ended September 30, 2020 and 2019, respectively. There was a 198 bp decrease in the average cost of funds and a \$116.4 million decrease in average outstanding repurchase agreements during the three months ended September 30, 2020, compared to the three months ended September 30, 2019.

Our economic interest expense was \$1.1 million and \$1.1 million for the three months ended September 30, 2020 and 2019, respectively. There was a 470 bp increase in the average economic cost of funds to 7.24% for the three months ended September 30, 2020 from 2.54% for the three months ended September 30, 2019.

Because all of our repurchase agreements are short-term, changes in market rates have a more immediate impact on our interest expense. Our average cost of funds calculated on a GAAP basis was 11 bps above the average one-month LIBOR and 7 bps below the average six-month LIBOR for the quarter ended September 30, 2020. Our average economic cost of funds was 707 bps above the average one-month LIBOR and 689 bps above the average six-month LIBOR for the quarter ended September 30, 2020. The average term to maturity of the outstanding repurchase agreements increased from 24 days at December 31, 2019 to 73 days at September 30, 2020.



The tables below present the average outstanding balances under our repurchase agreements, interest expense and average economic cost of funds, and average one-month and six-month LIBOR rates for the nine months ended September 30, 2020 and 2019, and for each quarter in 2020 and 2019, on both a GAAP and economic basis.

(\$ in thousands)

| Three Months Ended | Average<br>Balance of<br>Repurchase<br>Agreements | Interest Expense   |                   | Average Cost of Funds |                   |
|--------------------|---|--------------------|-------------------|-----------------------|-------------------|
|                    |   | GAAP<br>Basis      | Economic<br>Basis | GAAP<br>Basis         | Economic<br>Basis |
|                    |   | September 30, 2020 | \$ 61,151         | \$ 43                 | \$ 1,108          |
| June 30, 2020      | 51,987  | 60                 | 516               | 0.46%                 | 3.97%             |
| March 31, 2020     | 131,156   | 928                | 1,384             | 2.83%                 | 4.22%             |
| December 31, 2019  | 182,215   | 948                | 438               | 2.08%                 | 0.96%             |
| September 30, 2019 | 177,566   | 1,002              | 1,126             | 2.26%                 | 2.54%             |
| June 30, 2019      | 199,901   | 1,340              | 1,566             | 2.68%                 | 3.13%             |
| March 31, 2019     | 199,771   | 1,313              | 1,308             | 2.63%                 | 2.62%             |

(\$ in thousands)

| Nine Months Ended  | Average<br>Balance of<br>Repurchase<br>Agreements | Interest Expense   |                   | Average Cost of Funds |                   |
|--------------------|---|--------------------|-------------------|-----------------------|-------------------|
|                    |   | GAAP<br>Basis      | Economic<br>Basis | GAAP<br>Basis         | Economic<br>Basis |
|                    |   | September 30, 2020 | \$ 81,431         | \$ 1,030              | \$ 3,008          |
| September 30, 2019 | 192,413   | 3,655              | 4,000             | 2.53%                 | 2.77%             |

| Three Months Ended | Average LIBOR      |           | Average GAAP Cost of Funds<br>Relative to Average |                    | Average Economic Cost of<br>Funds<br>Relative to Average |                    |
|--------------------|--------------------|-----------|---|--------------------|--|--------------------|
|                    | One-Month          | Six-Month | One-Month<br>LIBOR                                | Six-Month<br>LIBOR | One-Month<br>LIBOR                                       | Six-Month<br>LIBOR |
|                    | September 30, 2020 | 0.17%     | 0.35%   | 0.11%              | (0.07)%  | 7.07%              |
| June 30, 2020      | 0.55%              | 0.70%     | (0.09)%   | (0.24)%            | 3.42%  | 3.27%              |
| March 31, 2020     | 1.34%              | 1.43%     | 1.49%   | 1.40%              | 2.88%  | 2.79%              |
| December 31, 2019  | 1.90%              | 1.98%     | 0.18%   | 0.10%              | (0.94)%  | (1.02)%            |
| September 30, 2019 | 2.22%              | 2.18%     | 0.04%   | 0.08%              | 0.32%  | 0.36%              |
| June 30, 2019      | 2.45%              | 2.49%     | 0.23%   | 0.19%              | 0.68%  | 0.64%              |
| March 31, 2019     | 2.50%              | 2.77%     | 0.13%   | (0.14)%            | 0.12%  | (0.15)%            |

| Nine Months Ended  | Average LIBOR      |           | Average GAAP Cost of Funds<br>Relative to Average |                    | Average Economic Cost of<br>Funds<br>Relative to Average |                    |
|--------------------|--------------------|-----------|---|--------------------|--|--------------------|
|                    | One-Month          | Six-Month | One-Month<br>LIBOR                                | Six-Month<br>LIBOR | One-Month<br>LIBOR                                       | Six-Month<br>LIBOR |
|                    | September 30, 2020 | 0.68%     | 0.83%   | 1.01%              | 0.86%  | 4.24%              |
| September 30, 2019 | 2.39%              | 2.48%     | 0.14%   | 0.05%              | 0.38%  | 0.29%              |

## ***Dividend Income***

We owned 1,520,036 shares of Orchid common stock as of March 31, 2020. We acquired 975,321 additional shares during the three months ended June 30, 2020, and an additional 100,000 shares during the three months ended September 30, 2020, bringing our total ownership to 2,595,357 shares. Orchid paid total dividends of \$0.595 per share and \$0.19 per share during the nine and three months ended September 30, 2020, respectively, and \$0.72 per share and \$0.24 per share during the nine and three months ended September 30, 2019, respectively. During the nine and three months ended September 30, 2020, we received dividends on this common stock investment of approximately \$1.2 million and \$0.5 million, respectively, compared to \$1.1 million and \$0.4 million during the nine and three months ended September 30, 2019, respectively.

## ***Long-Term Debt***

### *Junior Subordinated Notes*

Interest expense on our junior subordinated debt securities was \$0.9 million and \$1.2 million for the nine months ended September 30, 2020 and 2019, respectively. The average rate of interest paid for the nine months ended September 30, 2020 was 4.38% compared to 6.06% for the comparable period in 2019.

Interest expense on our junior subordinated debt securities was \$0.3 million and \$0.4 million for the three month periods ended September 30, 2020 and 2019, respectively. The average rate of interest paid for the three months ended September 30, 2020 was 3.80% compared to 5.86% for the comparable period in 2019.

The junior subordinated debt securities pay interest at a floating rate. The rate is adjusted quarterly and set at a spread of 3.50% over the prevailing three-month LIBOR rate on the determination date. As of September 30, 2020, the interest rate was 3.75%.

### *Note Payable*

On October 30, 2019, the Company borrowed \$680,000 from a bank. The note is payable in equal monthly principal and interest installments of approximately \$4,500 through October 30, 2039. Interest accrues at 4.89% through October 30, 2024. Thereafter, interest accrues based on the weekly average yield to the United States Treasury securities adjusted to a constant maturity of 5 years, plus 3.25%. The note is secured by a mortgage on the Company's office building.

### *Paycheck Protection Plan Loan*

On April 13, 2020, the Company received approximately \$152,000 through the Paycheck Protection Program ("PPP") of the CARES Act in the form of a low interest loan. PPP loans may be forgiven, in whole or in part, if the proceeds are used for payroll and other permitted purposes in accordance with the requirements of the PPP and if certain other requirements are met. These loans carry a fixed rate of 1.00% and a term of two years, if not forgiven, in whole or in part. Payments are deferred for the first ten months after the completion of the loan forgiveness covered period.

## Gains or Losses and Other Income

The table below presents our gains or losses and other income for the nine and three months ended September 30, 2020 and 2019.

(in thousands)

|  | Nine Months Ended September 30, |         |            | Three Months Ended September 30, |       |         |
|--|---------------------------------|---------|------------|----------------------------------|-------|---------|
|  | 2020                            | 2019    | Change     | 2020                             | 2019  | Change  |
| Realized (losses) gains on sales of MBS        | \$ (5,805)                      | \$ 23   | \$ (5,828) | \$ -                             | \$ 23 | \$ (23) |
| Unrealized gains on MBS                        | 304                             | 6,227   | (5,923)    | 276                              | 950   | (674)   |
| Total (losses) gains on MBS                    | (5,501)                         | 6,250   | (11,751)   | 276                              | 973   | (697)   |
| (Losses) gains on derivative instruments       | (5,292)                         | (6,105) | 813        | -                                | (483) | 483     |
| Gains on retained interests in securitizations | 59                              | 315     | (256)      | 59                               | 40    | 19      |
| Unrealized gains (losses) on                   |                                 |         |            |                                  |       |         |
| Orchid Island Capital, Inc. common stock       | 39                              | (973)   | 1,012      | 794                              | (927) | 1,721   |

We invest in MBS with the intent to earn net income from the realized yield on those assets over their related funding and hedging costs, and not for the purpose of making short term gains from trading in these securities. However, we have sold, and may continue to sell, existing assets to acquire new assets, which our management believes might have higher risk-adjusted returns in light of current or anticipated interest rates, federal government programs or general economic conditions or to manage our balance sheet as part of our asset/liability management strategy. During the nine months ended September 30, 2020, we received proceeds of \$171.2 million from the sales of MBS. Most of these sales occurred during the second half of March 2020 as we sold assets in order to maintain our leverage ratio at prudent levels, maintain sufficient cash and liquidity and reduce risk associated with the market turmoil brought about by COVID-19. During the nine months ended September 30, 2019, we received proceeds of \$44.0 million from the sales of MBS.

The fair value of our MBS portfolio and derivative instruments, and the gains (losses) reported on those financial instruments, are sensitive to changes in interest rates. The table below presents historical interest rate data for each quarter end during 2020 and 2019.

|                    | 5 Year<br>U.S. Treasury<br>Rate <sup>(1)</sup> | 10 Year<br>U.S. Treasury<br>Rate <sup>(1)</sup> | 15 Year<br>Fixed-Rate<br>Mortgage<br>Rate <sup>(2)</sup> | 30 Year<br>Fixed-Rate<br>Mortgage<br>Rate <sup>(2)</sup> | Three<br>Month<br>Libor <sup>(3)</sup> |
|--------------------|--|---|--|--|--|
| September 30, 2020 | 0.27%  | 0.68%   | 2.39%  | 2.89%  | 0.24%                                  |
| June 30, 2020      | 0.29%  | 0.65%   | 2.60%  | 3.16%  | 0.31%                                  |
| March 31, 2020     | 0.38%  | 0.70%   | 2.89%  | 3.45%  | 1.10%                                  |
| December 31, 2019  | 1.69%  | 1.92%   | 3.18%  | 3.72%  | 1.91%                                  |
| September 30, 2019 | 1.55%  | 1.68%   | 3.12%  | 3.61%  | 2.13%                                  |
| June 30, 2019      | 1.76%  | 2.00%   | 3.24%  | 3.80%  | 2.40%                                  |
| March 31, 2019     | 2.24%  | 2.41%   | 3.72%  | 4.27%  | 2.61%                                  |

(1) Historical 5 Year and 10 Year U.S. Treasury Rates are obtained from quoted end of day prices on the Chicago Board Options Exchange.

(2) Historical 15 Year and 30 Year Fixed Rate Mortgage Rates are obtained from Freddie Mac's Primary Mortgage Market Survey.

(3) Historical LIBOR are obtained from the Intercontinental Exchange Benchmark Administration Ltd.

## Operating Expenses

For the nine and three months ended September 30, 2020, our total operating expenses were approximately \$5.0 million and \$1.6 million, respectively, compared to approximately \$4.8 million and \$1.6 million for the nine and three months ended September 30, 2019, respectively. The table below presents a breakdown of operating expenses for the nine and three months ended September 30, 2020 and 2019.

(in thousands)

|  | Nine Months Ended September 30, |                 |               | Three Months Ended September 30, |                 |              |
|--|---------------------------------|-----------------|---------------|----------------------------------|-----------------|--------------|
|  | 2020                            | 2019            | Change        | 2020                             | 2019            | Change       |
| Compensation and related benefits                | \$ 3,157                        | \$ 3,075        | \$ 82         | \$ 1,010                         | \$ 987          | \$ 23        |
| Legal fees                                       | 122                             | 120             | 2             | 27                               | 24              | 3            |
| Accounting, auditing and other professional fees | 345                             | 261             | 84            | 94                               | 73              | 21           |
| Directors' fees and liability insurance          | 512                             | 491             | 21            | 166                              | 169             | (3)          |
| Administrative and other expenses                | 871                             | 878             | (7)           | 319                              | 353             | (34)         |
|  | <u>\$ 5,007</u>                 | <u>\$ 4,825</u> | <u>\$ 182</u> | <u>\$ 1,616</u>                  | <u>\$ 1,606</u> | <u>\$ 10</u> |

## Income Tax Provision

We recorded an income tax provision for the nine and three months ended September 30, 2020 of approximately \$9.3 million and \$0.6 million, respectively, on consolidated pre-tax book (loss) income of \$(8.3) million and \$1.9 million in the nine and three months ended September 30, 2020, respectively. We recorded an income tax provision (benefit) for the nine and three months ended September 30, 2019 of approximately \$0.9 million and \$0.5 million, respectively, on consolidated pre-tax book income (loss) of \$1.3 million and \$(0.2) million in the nine and three months ended September 30, 2019, respectively.

As a result of adverse economic impacts of COVID-19 on our business, management performed an assessment of the need for additional valuation allowances against existing deferred tax assets. Following the more-likely-than-not standard that benefits will not be realized in the future, we determined an additional valuation allowance of approximately \$11.2 million was necessary during the three months ended March 31, 2020 for the net operating loss carryforwards and capital loss carryforwards. With the rapidly evolving and changing landscape caused by the pandemic, we will continue to closely monitor the impacts of COVID-19 on the Company's ability to realize its deferred tax assets and may increase valuation allowances in the future as new information becomes available.

## Financial Condition:

### Mortgage-Backed Securities

As of September 30, 2020, our MBS portfolio consisted of \$73.1 million of agency or government MBS at fair value and had a weighted average coupon of 3.97%. During the nine months ended September 30, 2020, we received principal repayments of \$11.2 million compared to \$14.8 million for the comparable period ended September 30, 2019. The average prepayment speeds for the quarters ended September 30, 2020 and 2019 were 15.8% and 10.5%, respectively.

The following table presents the 3-month constant prepayment rate (“CPR”) experienced on our structured and PT MBS sub-portfolios, on an annualized basis, for the quarterly periods presented. CPR is a method of expressing the prepayment rate for a mortgage pool that assumes that a constant fraction of the remaining principal is prepaid each month or year. Specifically, the CPR in the chart below represents the three month prepayment rate of the securities in the respective asset category. Assets that were not owned for the entire quarter have been excluded from the calculation. The exclusion of certain assets during periods of high trading activity can create a very high, and often volatile, reliance on a small sample of underlying loans.

| Three Months Ended | PT MBS<br>Portfolio (%) | Structured<br>MBS<br>Portfolio (%) | Total<br>Portfolio (%) |
|--------------------|-------------------------|------------------------------------|------------------------|
| September 30, 2020 | 13.0                    | 32.0                               | 15.8                   |
| June 30, 2020      | 12.4                    | 25.0                               | 15.3                   |
| March 31, 2020     | 11.6                    | 18.1                               | 13.7                   |
| December 31, 2019  | 15.6                    | 15.6                               | 15.6                   |
| September 30, 2019 | 9.5                     | 16.2                               | 10.5                   |
| June 30, 2019      | 9.9                     | 14.6                               | 10.5                   |
| March 31, 2019     | 5.7                     | 13.4                               | 6.8                    |

The following tables summarize certain characteristics of our PT MBS and structured MBS as of September 30, 2020 and December 31, 2019:

(\$ in thousands)

| Asset Category            | Fair Value | Percentage of Entire Portfolio | Weighted Average Coupon | Weighted Average Maturity in Months | Longest Maturity |
|---------------------------|------------|--------------------------------|-------------------------|-------------------------------------|------------------|
| <b>September 30, 2020</b> |            |                                |                         |                                     |                  |
| Fixed Rate MBS            | \$ 72,782  | 99.5%                          | 3.97%                   | 337                                 | 15-Aug-50        |
| Interest-Only MBS         | 334        | 0.5%                           | 3.54%                   | 289                                 | 15-Jul-48        |
| Inverse Interest-Only MBS | 29         | 0.0%                           | 5.85%                   | 224                                 | 15-May-39        |
| Total MBS Portfolio       | \$ 73,145  | 100.0%                         | 3.97%                   | 337                                 | 15-Aug-50        |
| <b>December 31, 2019</b>  |            |                                |                         |                                     |                  |
| Fixed Rate MBS            | \$ 216,231 | 99.3%                          | 4.25%                   | 316                                 | 1-Nov-49         |
| Interest-Only MBS         | 1,024      | 0.4%                           | 3.65%                   | 281                                 | 15-Jul-48        |
| Inverse Interest-Only MBS | 586        | 0.3%                           | 4.77%                   | 254                                 | 25-Apr-41        |
| Total MBS Portfolio       | \$ 217,841 | 100.0%                         | 4.25%                   | 316                                 | 1-Nov-49         |

(\$ in thousands)

| Agency          | September 30, 2020 |                                | December 31, 2019 |                                |
|-----------------|--------------------|--------------------------------|-------------------|--------------------------------|
|                 | Fair Value         | Percentage of Entire Portfolio | Fair Value        | Percentage of Entire Portfolio |
| Fannie Mae      | \$ 40,579          | 55.5%                          | \$ 203,321        | 93.3%                          |
| Freddie Mac     | 32,566             | 44.5%                          | 14,499            | 6.7%                           |
| Ginnie Mae      | -                  | 0.0%                           | 21                | 0.0%                           |
| Total Portfolio | \$ 73,145          | 100.0%                         | \$ 217,841        | 100.0%                         |

|  | September 30,<br>2020 | December 31,<br>2019 |
|--|-----------------------|----------------------|
| Weighted Average Pass-through Purchase Price | \$ 109.74             | \$ 107.12            |
| Weighted Average Structured Purchase Price   | \$ 4.96               | \$ 6.39              |
| Weighted Average Pass-through Current Price  | \$ 112.59             | \$ 108.77            |
| Weighted Average Structured Current Price    | \$ 3.50               | \$ 6.91              |
| Effective Duration <sup>(1)</sup>            | 3.184                 | 3.196                |

(1) Effective duration is the approximate percentage change in price for a 100 basis point change in rates. An effective duration of 3.184 indicates that an interest rate increase of 1.0% would be expected to cause a 3.184% decrease in the value of the MBS in our investment portfolio at September 30, 2020. An effective duration of 3.196 indicates that an interest rate increase of 1.0% would be expected to cause a 3.196% decrease in the value of the MBS in our investment portfolio at December 31, 2019. These figures include the structured securities in the portfolio but do not include the effect of our hedges. Effective duration quotes for individual investments are obtained from The Yield Book, Inc.

The following table presents a summary of our portfolio assets acquired during the nine months ended September 30, 2020 and 2019.

(\$ in thousands)

|        | Nine Months Ended September 30, |               |                           |            |               |                           |
|--------|---------------------------------|---------------|---------------------------|------------|---------------|---------------------------|
|        | 2020                            |               |                           | 2019       |               |                           |
|        | Total Cost                      | Average Price | Weighted<br>Average Yield | Total Cost | Average Price | Weighted<br>Average Yield |
| PT MBS | \$ 43,130                       | \$ 111.44     | 1.99%                     | \$ 3,285   | \$ 104.12     | 3.35%                     |

Our portfolio of PT MBS is typically comprised of adjustable-rate MBS, fixed-rate MBS and hybrid adjustable-rate MBS. We generally seek to acquire low duration assets that offer high levels of protection from mortgage prepayments provided that they are reasonably priced by the market. The stated contractual final maturity of the mortgage loans underlying our portfolio of PT MBS generally ranges up to 30 years. However, the effect of prepayments of the underlying mortgage loans tends to shorten the resulting cash flows from our investments substantially. Prepayments occur for various reasons, including refinancing of underlying mortgages, loan payoffs in connection with home sales, and borrowers paying more than their scheduled loan payments, which accelerates the amortization of the loans.

The duration of our IO and IIO portfolio will vary greatly depending on the structural features of the securities. While prepayment activity will always affect the cash flows associated with the securities, the interest only nature of IO's may cause their durations to become extremely negative when prepayments are high, and less negative when prepayments are low. Prepayments affect the duration of IIO's similarly, but the floating rate nature of the coupon of IIOs (which is inversely related to the level of one month LIBOR) causes their price movements - and model duration - to be affected by changes in both prepayments and one month LIBOR - both current and anticipated levels. As a result, the duration of IIO securities will also vary greatly.

Prepayments on the loans underlying our MBS can alter the timing of the cash flows received by us. As a result, we gauge the interest rate sensitivity of its assets by measuring their effective duration. While modified duration measures the price sensitivity of a bond to movements in interest rates, effective duration captures both the movement in interest rates and the fact that cash flows to a mortgage related security are altered when interest rates move. Accordingly, when the contract interest rate on a mortgage loan is substantially above prevailing interest rates in the market, the effective duration of securities collateralized by such loans can be quite low because of expected prepayments.

We face the risk that the market value of our PT MBS assets will increase or decrease at different rates than that of our structured MBS or liabilities, including our hedging instruments. Accordingly, we assess our interest rate risk by estimating the duration of our assets and the duration of our liabilities. We generally calculate duration and effective duration using various third-party models or obtain these quotes from third parties. However, empirical results and various third-party models may produce different duration numbers for the same securities.

The following sensitivity analysis shows the estimated impact on the fair value of our interest rate-sensitive investments and hedge positions as of September 30, 2020, assuming rates instantaneously fall 100 bps, rise 100 bps and rise 200 bps, adjusted to reflect the impact of convexity, which is the measure of the sensitivity of our hedge positions and Agency MBS' effective duration to movements in interest rates.

(\$ in thousands)

| MBS Portfolio             | Fair Value | \$ Change in Fair Value |            |            | % Change in Fair Value |          |          |
|---------------------------|------------|-------------------------|------------|------------|------------------------|----------|----------|
|                           |            | -100BPS                 | +100BPS    | +200BPS    | -100BPS                | +100BPS  | +200BPS  |
| Fixed Rate MBS            | \$ 72,782  | \$ 2,205                | \$ (2,767) | \$ (6,264) | 3.03%                  | (3.80)%  | (8.61)%  |
| Interest-Only MBS         | 334        | (60)                    | 142        | 257        | (18.00)%               | 42.58%   | 76.95%   |
| Inverse Interest-Only MBS | 29         | 1                       | (4)        | (8)        | 3.20%                  | (13.46)% | (28.63)% |
| Total MBS Portfolio       | \$ 73,145  | \$ 2,146                | \$ (2,629) | \$ (6,015) | 2.93%                  | (3.59)%  | (8.22)%  |

(\$ in thousands)

| Eurodollar Futures Contracts   | Notional Amount <sup>(1)</sup> | \$ Change in Fair Value |            |            | % Change in Fair Value |         |         |
|--------------------------------|--------------------------------|-------------------------|------------|------------|------------------------|---------|---------|
|                                |                                | -100BPS                 | +100BPS    | +200BPS    | -100BPS                | +100BPS | +200BPS |
| Junior Subordinated Debt Hedge | \$ 1,000                       | \$ (10)                 | \$ 10      | \$ 20      | (1.00)%                | 1.00%   | 2.00%   |
|                                | \$ 1,000                       | \$ (10)                 | \$ 10      | \$ 20      |                        |         |         |
| Gross Totals                   |                                | \$ 2,136                | \$ (2,619) | \$ (5,995) |                        |         |         |

(1) Represents the average contract/notional amount of Eurodollar futures contracts.

In addition to changes in interest rates, other factors impact the fair value of our interest rate-sensitive investments and hedging instruments, such as the shape of the yield curve, market expectations as to future interest rate changes and other market conditions. Accordingly, in the event of changes in actual interest rates, the change in the fair value of our assets would likely differ from that shown above and such difference might be material and adverse to our stockholders.

### Repurchase Agreements

As of September 30, 2020, we had established borrowing facilities in the repurchase agreement market with a number of commercial banks and other financial institutions and had borrowings in place with five of these counterparties. We believe these facilities provide borrowing capacity in excess of our needs. None of these lenders are affiliated with us. These borrowings are secured by our MBS.

As of September 30, 2020, we had obligations outstanding under the repurchase agreements of approximately \$70.7 million with a net weighted average borrowing cost of 0.26%. The remaining maturity of our outstanding repurchase agreement obligations ranged from 5 to 225 days, with a weighted average maturity of 73 days. Securing the repurchase agreement obligation as of September 30, 2020 are MBS with an estimated fair value, including accrued interest, of \$73.3 million and a weighted average maturity of 338 months. Through November 6, 2020, we have been able to maintain our repurchase facilities with comparable terms to those that existed at September 30, 2020 with maturities through May 13, 2021.

The table below presents information about our period-end, maximum and average repurchase agreement obligations for each quarter in 2020 and 2019.

(\$ in thousands)

| Three Months Ended | Ending Balance           | Maximum Balance          | Average Balance          | Difference Between Ending Repurchase Agreements and Average Repurchase Agreements |             |
|--------------------|--------------------------|--------------------------|--------------------------|---|-------------|
|                    | of Repurchase Agreements | of Repurchase Agreements | of Repurchase Agreements | Amount  | Percent     |
| September 30, 2020 | \$ 70,685                | \$ 70,794                | \$ 61,151                | \$ 9,534  | 15.59%(1)   |
| June 30, 2020      | 51,617                   | 52,068                   | 51,987                   | (370)   | (0.71)%     |
| March 31, 2020     | 52,357                   | 214,921                  | 131,156                  | (78,799)  | (60.08)%(2) |
| December 31, 2019  | 209,954                  | 239,243                  | 182,215                  | 27,739  | 15.22%(3)   |
| September 30, 2019 | 154,475                  | 200,552                  | 177,566                  | (23,091)  | (13.00)%(4) |
| June 30, 2019      | 200,656                  | 200,776                  | 199,901                  | 755   | 0.38%       |
| March 31, 2019     | 199,146                  | 200,113                  | 199,771                  | (625)   | (0.31)%     |

- (1) The higher ending balance relative to the average balance during the quarter ended September 30, 2020 reflects the increase in the portfolio. During the quarter ended September 30, 2020, the Company's investment in PT MBS increased \$20.4 million
- (2) The lower ending balance relative to the average balance during the quarter ended March 31, 2020 reflects the Company's response to the COVID-19 pandemic. During the quarter ended March 31, 2020, the Company's investment in PT MBS decreased \$162.4 million.
- (3) The higher ending balance relative to the average balance during the quarter ended December 31, 2019 reflects the reinvestment of the portfolio. During the quarter ended December 31, 2019, the Company's investment in PT MBS increased \$54.7 million.
- (4) The lower ending balance relative to the average balance during the quarter ended September 31, 2019 reflects the decrease in the portfolio to fund the July 2019 Tender Offer. During the quarter ended September 31, 2019, the Company's investment in PT MBS decreased \$47.5 million.

## Liquidity and Capital Resources

Liquidity is our ability to turn non-cash assets into cash, purchase additional investments, repay principal and interest on borrowings, fund overhead and fulfill margin calls. Our primary immediate sources of liquidity include cash balances, unencumbered assets, the availability to borrow under repurchase agreements, and fees and dividends received from Orchid. Our borrowing capacity will vary over time as the market value of our interest earning assets varies. Our investments also generate liquidity on an on-going basis through payments of principal and interest we receive on our MBS portfolio. In addition, in the three months ended September 30, 2020, we received U.S. Federal income tax refunds of approximately \$1.4 million related to the 2018 tax year and approximately \$0.2 million related to the 2019 tax year.

The COVID-19 pandemic has adversely affected our liquidity, assets under management and operating results. As disclosed in detail elsewhere in this report, during March 2020, we significantly reduced our MBS assets to meet margin calls and repay debts. This reduction in our investment portfolio will impact our ability to generate income in the future. In addition, for the foreseeable future we may receive reduced income from our management of the Orchid portfolio. However, management believes that we currently have sufficient liquidity and capital resources available for at least one year from the date of issuance of this Form 10-Q for (a) the management of our existing MBS portfolio, (b) to service our management agreement to Orchid, (c) to make all scheduled payments on borrowings, (d) for the payment of overhead and operating expenses, and (e) the payment of other accrued obligations.

Our hedging strategy typically involves taking short positions in Eurodollar futures, T-Note futures, TBAs or other instruments. Since inception we have primarily used short positions in Eurodollar futures. When the market causes these short positions to decline in value we are required to meet margin calls with cash. This can reduce our liquidity position to the extent other securities in our portfolio move in price in such a way that we do not receive enough cash through margin calls to offset the Eurodollar related margin calls. If this were to occur in sufficient magnitude, the loss of liquidity might force us to reduce the size of the levered portfolio, pledge additional structured securities to raise funds or risk operating the portfolio with less liquidity.



Our master repurchase agreements have no stated expiration, but can be terminated at any time at our option or at the option of the counterparty. However, once a definitive repurchase agreement under a master repurchase agreement has been entered into, it generally may not be terminated by either party. A negotiated termination can occur, but may involve a fee to be paid by the party seeking to terminate the repurchase agreement transaction.

Under our repurchase agreement funding arrangements, we are required to post margin at the initiation of the borrowing. The margin posted represents the haircut, which is a percentage of the market value of the collateral pledged. To the extent the market value of the asset collateralizing the financing transaction declines, the market value of our posted margin will be insufficient and we will be required to post additional collateral. Conversely, if the market value of the asset pledged increases in value, we would be over collateralized and we would be entitled to have excess margin returned to us by the counterparty. Our lenders typically value our pledged securities daily to ensure the adequacy of our margin and make margin calls as needed, as do we. Typically, but not always, the parties agree to a minimum threshold amount for margin calls so as to avoid the need for nuisance margin calls on a daily basis.

As discussed above, we invest a portion of our capital in structured MBS. We generally do not apply leverage to this portion of our portfolio. The leverage inherent in the structured securities replaces the leverage obtained by acquiring PT securities and funding them in the repurchase market. This structured MBS strategy has been a core element of the Company's overall investment strategy since 2008. However, we have and may continue to pledge a portion of our structured MBS in order to raise our cash levels, but generally will not pledge these securities in order to acquire additional assets.

In future periods we expect to continue to finance our activities through repurchase agreements. As of September 30, 2020, we had cash and cash equivalents of \$5.8 million. We generated cash flows of \$14.9 million from principal and interest payments on our MBS portfolio and had average repurchase agreements outstanding of \$81.4 million during the nine months ended September 30, 2020. In addition, during the nine months ended September 30, 2020, we received approximately \$5.0 million in management fees and expense reimbursements as manager of Orchid and approximately \$1.2 million in dividends from our investment in Orchid common stock.

In order to generate additional cash to be invested in our MBS portfolio, on October 30, 2019, we obtained a \$680,000 loan secured by a mortgage on the Company's office property. The loan is payable in equal monthly principal and interest installments of approximately \$4,500 through October 30, 2039. Interest accrues at 4.89%, through October 30, 2024. Thereafter, interest accrued based on the weekly average yield to the United States Treasury securities adjusted to a constant maturity of five years, plus 3.25%. Net loan proceeds were approximately \$651,000. In addition, subsequent to September 30, 2020, we completed the sale of real property that was not used in the Company's business. The proceeds from this sale were approximately \$462,000 and we intend to invest these proceeds in our MBS portfolio.

On April 13, 2020, we received approximately \$152,000 through the Paycheck Protection Program ("PPP") of the CARES Act in the form of a low interest loan. PPP loans may be forgiven, in whole or in part, if the proceeds are used for payroll and other permitted purposes in accordance with the requirements of the PPP and if certain other requirements are met. These loans carry a fixed rate of 1.00% and a term of two years, if not forgiven, in whole or in part. Payments are deferred for the first six months of the loan. The Company believes that all of the proceeds were used for eligible purposes and the outstanding principal and accrued interest will ultimately be forgiven.

The table below summarizes the effect that certain future contractual obligations existing as of September 30, 2020 will have on our liquidity and cash flows. The figures below assume that the entire PPP loan will be forgiven.

(in thousands)

|  | Obligations Maturing |                       |                        |                         | Total             |
|--|----------------------|-----------------------|------------------------|-------------------------|-------------------|
|  | Within One<br>Year   | One to Three<br>Years | Three to Five<br>Years | More than<br>Five Years |                   |
| Repurchase agreements  | \$ 70,684            | \$ -                  | \$ -                   | \$ -                    | \$ 70,684         |
| Interest expense on repurchase agreements <sup>(1)</sup>     | 77                   | -                     | -                      | -                       | 77                |
| Junior subordinated notes <sup>(2)</sup>                     | -                    | -                     | -                      | 26,000                  | 26,000            |
| Interest expense on junior subordinated notes <sup>(1)</sup> | 1,032                | 1,977                 | 1,980                  | 10,098                  | 15,087            |
| Principal and interest on mortgage loan <sup>(1)</sup>       | 54                   | 107                   | 107                    | 757                     | 1,025             |
| Totals   | <u>\$ 71,847</u>     | <u>\$ 2,084</u>       | <u>\$ 2,087</u>        | <u>\$ 36,855</u>        | <u>\$ 112,873</u> |

(1) Interest expense on repurchase agreements, junior subordinated notes and mortgage loan are based on current interest rates as of September 30, 2020 and the remaining term of liabilities existing at that date.

(2) We hold a common equity interest in Bimini Capital Trust II. The amount presented represents our net cash outlay.

## Outlook

### *Orchid Island Capital Inc.*

The COVID-19 pandemic discussed above impacted Orchid Island Capital as well. Recently Orchid reported a stockholders' equity of approximately \$376.7 million as of September 30, 2020, up from \$346 million as of June 30, 2020 and \$308 million as of March 31, 2020, but down from approximately \$396 million at December 31, 2019. In the near term the management fees we receive from Orchid will be proportionately reduced. However, to the extent Orchid is able to increase its capital base over time, we will benefit via increased management fees. In addition, Orchid is obligated to reimburse us for direct expenses paid on its behalf and to pay to us Orchid's pro rata share of overhead as defined in the management agreement. As a stockholder of Orchid, we will also continue to share in distributions, if any, paid by Orchid to its stockholders. Our operating results are also impacted by changes in the market value of our holdings of Orchid common shares, although these market value changes do not impact our cash flows from Orchid. The Company has acquired an additional 1,075,321 shares of Orchid since March 31, 2020 as the shares of Orchid were trading at a significant discount to Orchid's reported book value as of March 31, 2020.

The independent Board of Directors of Orchid has the ability to terminate the management agreement and thus end our ability to collect management fees and share overhead costs. Should Orchid terminate the management agreement without cause, it will be obligated to pay us a termination fee equal to three times the average annual management fee, as defined in the management agreement, before or on the last day of the current automatic renewal term.

### *Economic Summary*

The COVID-19 coronavirus that emerged in China in late 2019 and spread to the U.S. during the first quarter of 2020 continues to be the driving force behind economic activity both in the U.S. and abroad. As reported in our second quarter earnings release, cases of COVID-19 were starting to surge in the U.S. starting in mid-June. This surge lasted into July and August, particularly in the southern and warmer states. By late summer the surge subsided and economic optimism rebounded as evidenced by most measures of economic activity. As the weather turns colder in the fall and people spend more time indoors, cases could start to increase again. This appears to be happening as we enter the fourth quarter, especially in northern states across the U.S. and Europe. To date governments have not responded with such drastic measures such as shelter in place orders like we saw in the spring. In contrast with the spring and summer, hospitalizations and serious cases appear to be occurring less frequently, and the medical community appears more adept at dealing with the more severe cases.

The economic recovery from the severe contraction that occurred in the spring continues. However, the “V” shaped days of the recovery are over, at least on a broad basis. Growth is very uneven with certain sectors approaching levels of activity last seen before the onset of the pandemic, while others remain far short of such levels. A few sectors have surpassed pre-pandemic levels – importantly housing among them, as well as retail sales. However, the leisure and hospitality sectors remain far below pre-pandemic activity levels and are not expected to fully recover in the near term. The consequence of the unbalanced recovery is a labor market that still has a long way to go to get back to February 2020 levels, as the unemployment rate was reported at 7.9% in early October. While progress towards finding a vaccine continues, with many efforts showing considerable promise, widespread access to a viable vaccine appears to be months away. Progress has also been made on the treatment and testing side of the pandemic, especially with respect to the latter. The lower death and hospitalization rates may be a result of the former.

### *Legislative Response and the Federal Reserve*

Congress passed the CARES Act (described below) quickly in response to the pandemic’s emergence this spring and followed with additional legislation over the ensuing months. However, as certain provisions of the CARES Act have expired, such as supplemental unemployment insurance at the end of July, there appears to be a need for additional stimulus for the economy to deal with the uneven recovery and still high level of unemployment. However, the government has been unable to reach an agreement on additional measures. The Fed on the other hand has provided, and continues to provide, as much support to the markets and the economy as it can within the constraints of its mandate. During the third quarter of 2020, the Fed unveiled a new monetary policy framework that will allow the Fed Funds rate to remain quite low, even if inflation is expected to temporarily surpass the 2% target level. Further, the Fed will look past the presence of very tight labor markets, should they exist. This marks a significant shift from their prior policy framework, which was focused on the unemployment rate as a key indicator of impending inflation. Adherence to this policy could steepen the U.S. Treasury curve as short term rates could remain low for a considerable period but longer term rates could rise given the Fed’s intention to let inflation potentially run above 2% in the future as the economy more fully recovers.

### *Interest Rates*

Interest rates remained in a tight range throughout the third quarter of 2020 and seem likely to do so for the short to medium term, especially given the change to the Fed’s monetary policy framework. With realized levels of volatility low, implied volatility is also very low by historical norms. Mortgage rates continue to slowly decline, however, as originators slowly add capacity and can handle ever increasing levels of production volume. The spread between rates available to borrowers and the implied yield on a current coupon mortgage, known as the Primary/Secondary spread, has continued to compress. The spread is still above long-term average levels so further compression is possible, meaning either rates available to borrowers can remain at current levels should U.S. Treasury rates increase, or they could move lower if U.S. Treasury rates remain stable. In either case, prepayment levels on MBS securities are likely to remain high for the foreseeable future.

### *The Agency MBS Market*

The Agency MBS market continues to be essentially bifurcated with two separate and distinct sub-markets. Lower coupon fixed rate mortgages; with coupons of 1.5% through 2.5% are, or will be soon in the case of 1.5% coupons, the focus of daily purchases by the Fed. Fed purchase activity maintains substantial price pressure under these coupons, and they benefit from attractive TBA dollar roll drops. Higher coupons in the TBA market do not have the benefit of Fed purchases and trade poorly. Importantly, the Fed tends to take the worst performing collateral out of the market. The absence of Fed purchases in the higher coupon sub-market means the market is left to absorb very high prepayment speeds on these securities. For these coupons, specified pools are in very high demand and trade at very high premiums. These premiums continue to rise as prepayment activity remains very elevated and is likely to do so for some time. This dynamic has existed since March and is likely to continue.

## *Recent Legislative and Regulatory Developments*

The Fed conducted large scale overnight repo operations from late 2019 until July 2020 to address disruptions in the U.S. Treasury, Agency debt and Agency MBS financing markets. These operations ceased in July 2020 after the central bank successfully tamed volatile funding costs that had threatened to cause disruption across the financial system.

The Fed has taken a number of other actions to stabilize markets as a result of the impacts of the COVID-19 pandemic, including the following:

- On March 15, 2020, the Fed announced a \$700 billion asset purchase program to provide liquidity to the U.S. Treasury and Agency MBS markets. Specifically, the Fed announced that it would purchase at least \$500 billion of U.S. Treasuries and at least \$200 billion of Agency MBS. The Fed also lowered the Fed Funds rate to a range of 0.0% – 0.25%, after having already lowered the Fed Funds rate by 50 bps on March 3, 2020.
- Notwithstanding the Fed actions described above, markets for U.S. Treasuries, Agency MBS and other mortgage and fixed income securities deteriorated as investors liquidated investments in response to the economic crisis resulting from actions to contain and minimize the COVID-19 pandemic. In response, on March 23, 2020, the Fed announced a program to acquire U.S. Treasuries and Agency MBS in the amounts needed to support smooth market functioning. With these purchases, market conditions improved substantially, and in early April, the Fed began to gradually reduce the pace of these purchases.
- On June 30, 2020, Fed Chairman Powell announced expectations to maintain interest rates in a range of 0.0% - 0.25% until the Fed is confident that the economy has weathered recent events and is on track to achieve maximum employment and price stability goals. On September 16, 2020, the Federal Open Market Committee (“FOMC”) reaffirmed this commitment, as well as an intention to allow inflation to climb modestly above their 2% target and maintain that level for a period sufficient for inflation to average 2% long term.
- On June 30, 2020, Chairman Powell also announced the Fed’s intention to increase its holdings of U.S. Treasury securities and Agency MBS over the coming months, at least at the then existing pace, to sustain smooth market functioning and thereby foster the effective transmission of monetary policy to broader financial conditions. On September 16, 2020, the FOMC reaffirmed this commitment. Since March, the Fed has taken various other steps to support certain other fixed income markets, to support mortgage servicers and to implement various portions of the Coronavirus Aid, Relief, and Economic Security (“CARES”) Act.
- Since March, the Fed has taken various other steps to support certain other fixed income markets, to support mortgage servicers and to implement various portions of the Coronavirus Aid, Relief, and Economic Security (“CARES”) Act.

Congress and President Trump have adopted several pieces of legislation in response to the public health and economic impacts resulting from the COVID-19 pandemic. The first two pieces of legislation provided, among other things, emergency funding to develop a vaccine for COVID-19, medical supplies, grants for public health agencies, small business loans, assistance for health systems in other countries, expanded coronavirus testing, paid leave, enhanced unemployment insurance, expanded food security initiatives and increased federal Medicaid funding.

The CARES Act was passed by Congress and signed into law by President Trump on March 27, 2020. The CARES Act provides many forms of direct support to individuals and small businesses in order to stem the steep decline in economic activity. This over \$2 trillion COVID-19 relief bill, among other things, provided for direct payments to each American making up to \$75,000 a year, increased unemployment benefits for up to four months (on top of state benefits), funding to hospitals and health providers, loans and investments to businesses, states and municipalities and grants to the airline industry. On April 24, 2020, President Trump signed an additional funding bill into law that provides an additional \$484 billion of funding to individuals, small businesses, hospitals, health care providers and additional coronavirus testing efforts. Various provisions of the CARES Act began to expire in July 2020, including a moratorium on evictions (July 25, 2020), expanded unemployment benefits (July 31, 2020), and a moratorium on foreclosures (August 31, 2020). On August 8, 2020, President Trump issued Executive Order 13945, directing the Department of Health and Human Services, the Centers for Disease Control and Prevention (“CDC”), the Department of Housing and Urban Development, and Department of the Treasury to take measures to temporarily halt residential evictions and foreclosures, including through temporary financial assistance. On September 4, 2020, the CDC issued guidance extending eviction moratoriums for covered persons through the end of 2020.

In January 2019, the Trump administration made statements of its plans to work with Congress to overhaul Fannie Mae and Freddie Mac and expectations to announce a framework for the development of a policy for comprehensive housing finance reform soon. On September 30, 2019, the FHFA announced that Fannie Mae and Freddie Mac were allowed to increase their capital buffers to \$25 billion and \$20 billion, respectively, from the prior limit of \$3 billion each. This step could ultimately lead to Fannie Mae and Freddie Mac being privatized and represents the first concrete step on the road to GSE reform. On June 30, 2020, the FHFA released a proposed rule on a new regulatory framework for the GSEs which seeks to implement both a risk-based capital framework and minimum leverage capital requirements. On September 25, 2020, the Financial Stability Oversight Council released a statement on the proposed rule cautioning that, in its opinion, the credit risk requirements were too low relative to other credit providers and would maintain a significant concentration of risk in the GSEs. At this time, however, no decisions have been made on any additional steps to be taken as part of the GSE reform plan and the economic impact of COVID-19 may delay GSE reform plans further. Although the Trump administration has made statements of its intentions to reform housing finance and tax policy, many of these potential policy changes will require congressional action.

In 2017, policymakers announced that LIBOR will be replaced by December 31, 2021. The directive was spurred by the fact that banks are uncomfortable contributing to the LIBOR panel given the shortage of underlying transactions on which to base levels and the liability associated with submitting an unfounded level. LIBOR will be replaced with a new SOFR, a rate based on U.S. repo trading. The new benchmark rate will be based on overnight Treasury General Collateral repo rates. The rate-setting process will be managed and published by the Fed and the Treasury’s Office of Financial Research. Many banks believe that it may take four to five years to complete the transition to SOFR, despite the 2021 deadline. We will monitor the emergence of this new rate carefully as it will likely become the new benchmark for hedges and a range of interest rate investments.

Effective January 1, 2021, Fannie Mae, in alignment with Freddie Mac, will extend the timeframe for its delinquent loan buyout policy for Single-Family Uniform Mortgage-Backed Securities (UMBS) and Mortgage-Backed Securities (MBS) from four consecutively missed monthly payments to twenty-four consecutively missed monthly payments (i.e., 24 months past due). This new timeframe will apply to outstanding single-family pools and newly issued single-family pools and will first be reflected when January 2021 factors are released on the fourth business day in February 2021.

For Agency MBS investors, when a delinquent loan is bought out of a pool of mortgage loans, the removal of the loan from the pool is the same as a total prepayment of the loan. The respective GSE’s currently anticipate, however, that delinquent loans will be repurchased in most cases before the 24-month deadline under one of the exceptions listed below. Exceptions include:

- A loan that is paid in full, or where the related lien is released and/or the debt is satisfied or forgiven;
- A loan repurchased by a seller/servicer under applicable selling and servicing requirements;
- A loan entering a permanent modification, which generally requires it to be removed from the MBS. During any modification trial period, the loan will remain in the MBS until the trial period ends;
- A loan subject to a short sale or deed-in-lieu of foreclosure; and
- A loan referred to foreclosure.

Because of these exceptions, the GSE's currently believe based on prevailing assumptions and market conditions this change will have only a marginal impact on prepayment speeds, in aggregate. Cohort level impacts may vary. For example, more than half of loans referred to foreclosure are historically referred within six months of delinquency. The degree to which speeds are affected depends on delinquency levels, borrower response, and referral to foreclosure timelines.

The scope and nature of the actions the U.S. government or the Fed will ultimately undertake are unknown and will continue to evolve, especially in light of the COVID-19 pandemic and the results of this week's presidential and Congressional elections in the United States.

#### *Effect on Us*

Regulatory developments, movements in interest rates and prepayment rates affect us in many ways, including the following:

#### *Effects on our Assets*

A change in or elimination of the guarantee structure of Agency MBS may increase our costs (if, for example, guarantee fees increase) or require us to change our investment strategy altogether. For example, the elimination of the guarantee structure of Agency MBS may cause us to change our investment strategy to focus on non-Agency MBS, which in turn would require us to significantly increase our monitoring of the credit risks of our investments in addition to interest rate and prepayment risks.

Lower long-term interest rates can affect the value of our Agency MBS in a number of ways. If prepayment rates are relatively low (due, in part, to the refinancing problems described above), lower long-term interest rates can increase the value of higher-coupon Agency MBS. This is because investors typically place a premium on assets with yields that are higher than market yields. Although lower long-term interest rates may increase asset values in our portfolio, we may not be able to invest new funds in similarly-yielding assets.

If prepayment levels increase, the value of our Agency MBS affected by such prepayments may decline. This is because a principal prepayment accelerates the effective term of an Agency MBS, which would shorten the period during which an investor would receive above-market returns (assuming the yield on the prepaid asset is higher than market yields). Also, prepayment proceeds may not be able to be reinvested in similar-yielding assets. Agency MBS backed by mortgages with high interest rates are more susceptible to prepayment risk because holders of those mortgages are most likely to refinance to a lower rate. IOs and IIOs, however, may be the types of Agency MBS most sensitive to increased prepayment rates. Because the holder of an IO or IIO receives no principal payments, the values of IOs and IIOs are entirely dependent on the existence of a principal balance on the underlying mortgages. If the principal balance is eliminated due to prepayment, IOs and IIOs essentially become worthless. Although increased prepayment rates can negatively affect the value of our IOs and IIOs, they have the opposite effect on POs. Because POs act like zero-coupon bonds, meaning they are purchased at a discount to their par value and have an effective interest rate based on the discount and the term of the underlying loan, an increase in prepayment rates would reduce the effective term of our POs and accelerate the yields earned on those assets, which would increase our net income.

Higher long-term rates can also affect the value of our Agency MBS. As long-term rates rise, rates available to borrowers also rise. This tends to cause prepayment activity to slow and extend the expected average life of mortgage cash flows. As the expected average life of the mortgage cash flows increases, coupled with higher discount rates, the value of Agency MBS declines. Some of the instruments the Company uses to hedge our Agency MBS assets, such as interest rate futures, swaps and swaptions, are stable average life instruments. This means that to the extent we use such instruments to hedge our Agency MBS assets, our hedges may not adequately protect us from price declines, and therefore may negatively impact our book value. It is for this reason we use interest only securities in our portfolio. As interest rates rise, the expected average life of these securities increases, causing generally positive price movements as the number and size of the cash flows increase the longer the underlying mortgages remain outstanding. This makes interest only securities desirable hedge instruments for pass-through Agency MBS.

As described above, the Agency MBS market began to experience severe dislocations in mid-March 2020 as a result of the economic, health and market turmoil brought about by COVID-19. On March 23, 2020, the Fed announced that it would purchase Agency MBS and U.S. Treasuries in the amounts needed to support smooth market functioning, which largely stabilized the Agency MBS market, a commitment it reaffirmed on June 30, 2020 and September 16, 2020. If the Fed modifies, reduces or suspends its purchases of Agency MBS, our investment portfolio could be negatively impacted.

Because we base our investment decisions on risk management principles rather than anticipated movements in interest rates, in a volatile interest rate environment we may allocate more capital to structured Agency MBS with shorter durations. We believe these securities have a lower sensitivity to changes in long-term interest rates than other asset classes. We may attempt to mitigate our exposure to changes in long-term interest rates by investing in IOs and IIOs, which typically have different sensitivities to changes in long-term interest rates than PT MBS, particularly PT MBS backed by fixed-rate mortgages.

#### *Effects on our borrowing costs*

We leverage our PT MBS portfolio and a portion of our structured Agency MBS with principal balances through the use of short-term repurchase agreement transactions. The interest rates on our debt are determined by the short term interest rate markets. An increase in the Fed Funds rate or LIBOR would increase our borrowing costs, which could affect our interest rate spread if there is no corresponding increase in the interest we earn on our assets. This would be most prevalent with respect to our Agency MBS backed by fixed rate mortgage loans because the interest rate on a fixed-rate mortgage loan does not change even though market rates may change.

In order to protect our net interest margin against increases in short-term interest rates, we may enter into interest rate swaps, which economically convert our floating-rate repurchase agreement debt to fixed-rate debt, or utilize other hedging instruments such as Eurodollar, Fed Funds and T-Note futures contracts or interest rate swaptions.

#### *Summary*

COVID-19 continues to dominate the performance of the markets and economy. While both have recovered from the depths of March, especially the financial markets, the economy continues to languish. The recovery has proven to be very uneven, with some sectors back to or near pre-pandemic levels of activity while others remain far below with little prospect for getting back to those levels soon. The unemployment rate remains elevated – with the most recent read at 7.9% - as millions of Americans remain out of work.

The Fed has taken, and continues to take, steps to support markets and the economy. However, much needed additional stimulus from Washington and the federal government has been absent since the end of the second quarter. The federal government appears hopelessly caught up in partisan politics and unable to agree on another round of stimulus. Interest rates continue to trade in a narrow range and at extremely low levels. The market expects the Fed Funds rate to remain at the effective lower bound near zero for an extended period of time, even more so after the Fed altered its monetary policy framework during the third quarter. Henceforth, the Fed appears to be willing to let inflation run above the 2% target level, even when unemployment is very low, before removing accommodation.

The Agency MBS market continues to be bifurcated between the production coupons – the target of Fed asset purchases – and higher coupons in specified pool form. The TBA market for higher coupons remains weak as the sector lacks support from the Fed and prepayment speeds are extremely high, resulting in poor expected returns for investors. This leads investors to look to the specified pool market – with lower expected prepayment speeds – for attractive returns.

Since the economy cannot fully recover absent the containment of the COVID-19 pandemic, which is not expected to occur in the near term, current market conditions are likely to persist. As a result, we expect prepayment speeds will remain elevated, the Fed will be active in the Agency MBS market with asset purchases, funding levels will remain low and the most attractive returns available will be either in the TBA dollar roll market with lower coupons or with specified pools in higher coupons.

As of the date of this report, the only funding acquired by the Company under the CARES Act or other legislation adopted by Congress has been a \$152,000 low interest loan made under the Paycheck Protection Program (“PPP”) of the CARES Act.

### **Critical Accounting Estimates**

Our consolidated financial statements are prepared in accordance with GAAP. GAAP requires our management to make some complex and subjective decisions and assessments. Our most critical accounting policies involve decisions and assessments which could significantly affect reported assets, liabilities, revenues and expenses, and these decisions and assessments can change significantly each reporting period. There have been no changes to the processes used to determine our critical accounting estimates as discussed in our annual report on Form 10-K for the year ended December 31, 2019.

### **Capital Expenditures**

At September 30, 2020, we had no material commitments for capital expenditures.

### **Off-Balance Sheet Arrangements**

At September 30, 2020, we did not have any off-balance sheet arrangements.

### **Inflation**

Virtually all of our assets and liabilities are interest rate sensitive in nature. As a result, interest rates and other factors influence our performance far more so than does inflation. Changes in interest rates do not necessarily correlate with inflation rates or changes in inflation rates. Our activities and balance sheet are measured with reference to historical cost and/or fair market value without considering inflation.



### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

Not Applicable.

### **ITEM 4. CONTROLS AND PROCEDURES.**

#### **Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by this report (the “evaluation date”), we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer (the “CEO”) and Chief Financial Officer (the “CFO”), of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”). Based on this evaluation, the CEO and CFO concluded our disclosure controls and procedures, as designed and implemented, were effective as of the evaluation date (1) in ensuring that information regarding the Company and its subsidiaries is accumulated and communicated to our management, including our CEO and CFO, by our employees, as appropriate to allow timely decisions regarding required disclosure and (2) in providing reasonable assurance that information we must disclose in our periodic reports under the Exchange Act is recorded, processed, summarized and reported within the time periods prescribed by the SEC’s rules and forms.

#### **Changes in Internal Controls over Financial Reporting**

There were no material changes in the Company’s internal control over financial reporting that occurred during the Company’s most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

On April 22, 2020, the Company received a demand for payment from Citigroup, Inc. in the amount of \$33.1 million related to the indemnification provisions of various mortgage loan purchase agreements (“MLPA’s”) entered into between Citigroup Global Markets Realty Corp and Royal Palm Capital, LLC (f/k/a Opteum Financial Services, LLC) prior to the date Royal Palm’s mortgage origination operations ceased in 2007. The demand is based on Royal Palm’s alleged breaches of certain representations and warranties in the related MLPA’s. The Company believes the demands are without merit and intends to defend against the demand vigorously. No provision or accrual has been recorded as of June 30, 2020 related to the Citigroup demand.

We are not party to any other material pending legal proceedings as described in Item 103 of Regulation S-K.

### ITEM 1A. RISK FACTORS.

There have been no material changes to the risk factors disclosed in our Annual Report on Form 10-K for the year ended December 31, 2019, filed with the SEC on March 27, 2020, as updated by our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, filed with the SEC on May 15, 2020.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On March 26, 2018, the Company's Board of Directors authorized the repurchase of up to 500,000 shares of the Company's Class A common stock. The maximum remaining number of shares that may be repurchased under this authorization is 429,596 shares. The authorization, as currently extended, expires on November 15, 2021.. The Company did not repurchase any of its common stock during the three months ended September 30, 2020.

The Company did not have any unregistered sales of its equity securities during the three months ended September 30, 2020.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES.

Not Applicable.

### ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

### Exhibit No

- [3.1](#) [Articles of Amendment and Restatement, incorporated by reference to Exhibit 3.1 to the Company's Form S-11/A, filed with the SEC on April 29, 2004](#)
- [3.2](#) [Articles Supplementary, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, dated November 3, 2005, filed with the SEC on November 8, 2005](#)
- [3.3](#) [Articles of Amendment, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, dated February 10, 2006, filed with the SEC on February 15, 2006](#)
- [3.4](#) [Articles of Amendment, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, dated September 24, 2007, filed with the SEC on September 24, 2007](#)
- [3.5](#) [Amended and Restated Bylaws, incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K, dated September 24, 2007, filed with the SEC on September 24, 2007](#)
- [31.1](#) [Certification of the Principal Executive Officer, pursuant to Rule 13a-14\(a\) or 15d-14\(a\) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002\\*](#)
- [31.2](#) [Certification of the Principal Financial Officer, pursuant to Rule 13a-14\(a\) or 15d-14\(a\) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002\\*](#)
- [32.1](#) [Certification of the Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002\\*\\*](#)
- [32.2](#) [Certification of the Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002\\*\\*](#)

|                         |   |
|-------------------------|---|
| <a href="#">101.INS</a> | <a href="#">Instance Document***</a>  |
| <a href="#">101.SCH</a> | <a href="#">Taxonomy Extension Schema Document***</a>                         |
| <a href="#">101.CAL</a> | <a href="#">Taxonomy Extension Calculation Linkbase Document***</a>           |
| <a href="#">101.DEF</a> | <a href="#">Additional Taxonomy Extension Definition Linkbase Document***</a> |
| <a href="#">101.LAB</a> | <a href="#">Taxonomy Extension Label Linkbase Document***</a>                 |
| <a href="#">101.PRE</a> | <a href="#">Taxonomy Extension Presentation Linkbase Document***</a>          |

\* Filed herewith.

\*\* Furnished herewith

\*\*\* Submitted electronically herewith.

### Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BIMINI CAPITAL MANAGEMENT, INC.

Date: November 6, 2020

By: /s/ Robert E. Cauley

Robert E. Cauley

Chairman and Chief Executive Officer

Date: November 6, 2020

By: /s/ G. Hunter Haas, IV

G. Hunter Haas, IV

President, Chief Financial Officer, Chief Investment Officer and  
Treasurer (Principal Financial Officer and Principal Accounting  
Officer)

## CERTIFICATIONS

I, Robert E. Cauley, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Bimini Capital Management, Inc. (the "registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing equivalent functions):
  - a) all significant deficiencies and material weakness in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2020

/s/ Robert E. Cauley

Robert E. Cauley

Chairman of the Board and Chief Executive Officer

## CERTIFICATIONS

I, G. Hunter Haas, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Bimini Capital Management, Inc. (the "registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing equivalent functions):
  - a) all significant deficiencies and material weakness in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2020

/s/ G. Hunter Haas, IV

G. Hunter Haas, IV  
President and Chief Financial Officer

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**CERTIFICATION  
PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002, 18 U.S.C. SECTION 1350**

I, Robert E. Cauley, in compliance 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, hereby certify that, the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2020 (the "Report") filed with the Securities and Exchange Commission:

1. fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

It is not intended that this statement be deemed to be filed for purposes of the Securities Exchange Act of 1934

November 6, 2020

/s/ Robert E. Cauley  
Robert E. Cauley,  
Chairman of the Board and  
Chief Executive Officer

**CERTIFICATION  
PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002, 18 U.S.C. SECTION 1350**

I, G. Hunter Haas, in compliance 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, hereby certify that, the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2020 (the "Report") filed with the Securities and Exchange Commission:

1. fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

It is not intended that this statement be deemed to be filed for purposes of the Securities Exchange Act of 1934

November 6, 2020

/s/ G. Hunter Haas, IV

G. Hunter Haas, IV  
President and Chief Financial Officer